

## If you have any data related questions, please contact DataGuru\_DE@acxiom.com

## Overview of the Categories

Automobile
Consuming & Lifestyle
Demographics & Lifestage
Finance
Geographic
Habitation/Real estate
Seasonal Segments

VII	Seasonal Segments						
Nr.	Level 0	Level 1	Level 2	Level 3	Level 4	Description	Size
01	Automobile	Automobile-Age	01: Car - Owners - age of car 0 to 3 years			This household is highly likely to drive a car which is 0 to 3 years old.	6.415.000
02	Automobile	Automobile-Age	02: Car - Owners - age of car 4 to 6 years			This household is highly likely to drive a car which is 4 to 6 years old.	6.196.000
03	Automobile	Automobile-Age	03: Car - Owners - age of car 7 or more years			This household is highly likely to drive a car which is 7 or more years old.	7.527.000
04	Automobile	Automobile-Density	01: Low density of privately owned cars			This person is highly likely to live in a surrounding with a very low density of privately owned cars, meaning that the average number of cars per household is very low	7.471.000
05	Automobile	Automobile-Density	02: Medium density of privately owned cars			This person is highly likely to live in a surrounding with a medium density of privately owned cars, meaning that the average number of cars per household is neither high nor low.	14.770.000
06	Automobile	Automobile-Density	03: High density of privately owned cars			This person is highly likely to live in a surrounding with a very high density of privately owned cars, meaning that the average number of cars per household is very high.	6.461.000
07	Automobile	Automobile-Maker	Audi - average probability			Moderate probability of an Audi driver in the household.	8.511.000
08	Automobile	Automobile-Maker	Audi - high probability			Very high probability of an Audi driver in the household.	9.715.000
09	Automobile	Automobile-Maker	Audi - low probability			Very low probability of an Audi driver in the	10.369.000
10	Automobile	Automobile-Maker	BMW - average probability			household.  Moderate probability of a BMW driver in the	8.489.000
						household.  Very high probability of a BMW driver in the	
11	Automobile	Automobile-Maker	BMW - high probability			household.  Very low probability of a BMW driver in the	10.715.000
12	Automobile	Automobile-Maker	BMW - low probability			household.	9.293.000
13	Automobile	Automobile-Maker	Dacia - average probability			Moderate probability of a Dacia driver in the household.	6.023.000
14	Automobile	Automobile-Maker	Dacia - high probability			Very high probability of a Dacia driver in the household.	6.871.000
15	Automobile	Automobile-Maker	Dacia - low probability			Very low probability of a Dacia driver in the household.	15.732.000
16	Automobile	Automobile-Maker	Ferrari, Bugatti, Maserati and other luxury cars - average probability			Moderate probability of a Ferrari, Bugatti, Maserati or other luxury car driver in the household.	867.000
17	Automobile	Automobile-Maker	Ferrari, Bugatti, Maserati and other luxury cars - high probability			Very high probability of a Ferrari, Bugatti, Maserati or other luxury car driver in the household.	1.071.000
18	Automobile	Automobile-Maker	Ferrari, Bugatti, Maserati and other luxury cars - low probability			Very low probability of a Ferrari, Bugatti, Maserati or other luxury car driver in the household.	26.766.000
19	Automobile	Automobile-Maker	Fiat/Alfa Romeo/Lancia - average probability			Moderate probability of a Fiat/Alfa Romeo/Lancia driver in the household.	8.356.000
20	Automobile	Automobile-Maker	Fiat/Alfa Romeo/Lancia - high probability			Very high probability of a Fiat/Alfa Romeo/Lancia	10.163.000
21	Automobile	Automobile-Maker	Fiat/Alfa Romeo/Lancia - low probability			driver in the household.  Very low probability of a Fiat/Alfa Romeo/Lancia	10.107.000
22	Automobile	Automobile-Maker	Ford - average probability			driver in the household.  Moderate probability of a Ford driver in the	8.420.000
23	Automobile	Automobile-Maker	Ford - high probability			household.  Very high probability of a Ford driver in the	9.883.000
24	Automobile	Automobile-Maker	Ford - low probability			household.  Very low probability of a Ford driver in the	10.262.000
			Honda, Mazda and other East Asia - average			household.  Moderate probability of a Honda, Mazda and other	
25	Automobile	Automobile-Maker	probability Honda, Mazda and other East Asia - high			East Asia driver in the household.  Very high probability of a Honda, Mazda and other	8.823.000
26	Automobile	Automobile-Maker	probability Honda, Mazda and other East Asia - low			East Asia driver in the household.  Very low probability of a Honda, Mazda and other	9.203.000
27	Automobile	Automobile-Maker	probability			East Asia driver in the household.	10.547.000
28	Automobile	Automobile-Maker	Hyundai - average probability			Moderate probability of a Hyundai driver in the household.	7.746.000
29	Automobile	Automobile-Maker	Hyundai - high probability			Very high probability of a Hyundai driver in the household.	8.751.000
30	Automobile	Automobile-Maker	Hyundai - low probability			Very low probability of a Hyundai driver in the household.	11.993.000
31	Automobile	Automobile-Maker	Jaguar/Caddilac/Hummer/Landrover - average probability			Moderate probability of a Jaguar/Caddilac/Hummer/Landrover driver in the household.	5.005.000
32	Automobile	Automobile-Maker	Jaguar/Caddilac/Hummer/Landrover - high probability			Very high probability of a Jaguar/Caddilac/Hummer/Landrover driver in the household.	6.381.000
33	Automobile	Automobile-Maker	Jaguar/Caddilac/Hummer/Landrover - low probability			Very low probability of a Jaguar/Caddilac/Hummer/Landrover driver in the household.	17.270.000
34	Automobile	Automobile-Maker	Kia - average probability			Moderate probability of a Kia driver in the household.	6.785.000
35	Automobile	Automobile-Maker	Kia - high probability			Very high probability of a Kia driver in the household.	7.784.000
36	Automobile	Automobile-Maker	Kia - low probability			Very low probability of a Kia driver in the household.	13.988.000
37	Automobile	Automobile-Maker	Mercedes-Benz - average probability			Moderate probability of a Mercedes-Benz driver in	8.616.000
38	Automobile	Automobile-Maker	Mercedes-Benz - high probability			the household.  Very high probability of a Mercedes-Benz driver in	10.532.000
39	Automobile	Automobile-Maker	Mercedes-Benz - low probability			the household.  Very low probability of a Mercedes-Benz driver in	9.418.000
40	Automobile	Automobile-Maker	Nissan - average probability			the household.  Moderate probability of a Nissan driver in the	7.752.000
						household.  Very high probability of a Nissan driver in the	
41	Automobile	Automobile-Maker	Nissan - high probability			household.  Very low probability of a Nissan driver in the	8.993.000
42	Automobile	Automobile-Maker	Nissan - low probability			household.	11.782.000
43	Automobile	Automobile-Maker	Opel - average probability			Moderate probability of an Opel driver in the household.	8.411.000
44	Automobile	Automobile-Maker	Opel - high probability			Very high probability of an Opel driver in the household.	9.933.000

Montany   Mo						Very low probability of an Opel driver in the	
Material	45	Automobile	Automobile-Maker	Opel - low probability		household.	10.252.000
	46	Automobile	Automobile-Maker	Peugeot/Citroen - average probability		the household.	8.723.000
Marches   Mar	47	Automobile	Automobile-Maker	Peugeot/Citroen - high probability			10.008.000
No month	48	Automobile	Automobile-Maker	Peugeot/Citroen - low probability			9.790.000
15   15   15   15   15   15   15   15	49	Automobile	Automobile-Maker	Porsche - average probability			3.961.000
50. Mornality         Assemble M	50	Automobile	Automobile-Maker	Porsche - high probability		Very high probability of a Porsche driver in the	5.151.000
500         Commission of Assertational Assertation of Section 1989         Commission of Assertation of Section 1989         Commission of Section	51	Automobile	Automobile-Maker	Porsche - low probability		Very low probability of a Porsche driver in the	19.652.000
15.         Controller of Marches of March Samuel Sam	52	Automobile	Automobile-Maker	Renault - average probability		Moderate probability of a Renault driver in the	8.583.000
Sp.                 Amounts (1)                  Amounts (1)                  Amounts (1)                   Amounts (1)                   Amounts (1)	53	Automobile	Automobile-Maker	Renault - high probability		Very high probability of a Renault driver in the	10.015.000
15   Marcell	54	Automobile	Automobile-Maker			Very low probability of a Renault driver in the	9.932.000
15   15   15   15   15   15   15   15		Automobile	Automobile-Maker			Moderate probability of a Seat driver in the	7.831.000
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Marchael   Accounts Note   N						household.	
No   Normality   No   Normality   Normal	60		Automobile-Maker	Skoda - low probability		household.	
Marchael	61	Automobile	Automobile-Maker	Toyota - average probability		household.	8.332.000
Amenination   Management   M	62	Automobile	Automobile-Maker	Toyota - high probability		household.	9.542.000
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Marchael   Allamodal Sand   Works   Improduction   Marchael Sand   Marchael Sand   Works   Improduction   Marchael Sand   Marchael Sand   Works   Improduction   Marchael Sand   Marchael Sa	64	Automobile	Automobile-Maker	Volvo - average probability		household.	6.879.000
Marchael   Authorities   Aut	65	Automobile	Automobile-Maker	Volvo - high probability			8.529.000
Note	66	Automobile	Automobile-Maker	Volvo - low probability			13.061.000
Management   Automobile Mater   Very high probability   Very high probabilit	67	Automobile	Automobile-Maker	VW - average probability			8.391.000
10   Marchaelin	68	Automobile	Automobile-Maker	VW - high probability		Very high probability of a VW driver in the	9.599.000
Manipulation   Mani	69	Automobile	Automobile-Maker	VW - low probability			10.460.000
Automobile Multimobile Color of Car - University - Section 1999 of Car - Colores - Sold of Car - Color	70	Automobile	Automobile-New Car	01: Car - Owners - new		This household is highly likely to drive a new car.	7.716.000
Automobile   Automobile Power   01 Car - Owners - Ingle register capacity	71	Automobile				This household is highly likely to drive a used car.	6.198.000
Advantable Nationalise New Pool Cur - Owners - Now regine capacity						This household is highly likely to drive a car with high	
Automobile							
Automobile Automobile Type 0: Cur - Owners - Natury 1 1981.00 Automobile Type 0: Cur - Owners - Natury 1 1981.00 Automobile Type 0: Cur - Owners - Seption 0: Cur - Owners - Automobile Type 0: Cur - Owners - Automobile Type 0: Cur - Owners - Seption 0: Cur - Owners - Automobile Type 0: Cur - Owners - Seption 0							
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Automobile Automobile Type Of. Car - Owners - righted Cass	78	Automobile	Automobile-Type	05: Car - Owners - commercial		commercially used cars.	622.000
Automobile Automobile Type 0: Car - Owners - high emmission value mission value.  Automobile Type 0: Car - Owners - high emmission value mission value.  Automobile Type 0: Car - Owners - high emmission value mission value.  Automobile Type 0: Car - Owners - high emmission value.  Automobile Type 1: Car - Owners - high emmission value.  Automobile Type 1: Car - Owners - high emmission value.  Automobile Type 1: Car - Owners - high emmission value.  Automobile Type 1: Car - Owners - high emmission value.  Automobile Type 1: Car - Owners - high emmission value.  Automobile Type 1: Car - Owners - high emmission value.  Automobile Type 1: Car - Owners - high emmission value.  Automobile Type 1: Car - Owners - high emmission value.  Automobile Type 1: Car - Owners - high emmission value.  Automobile Type 1: Car - Owners - high emmission value.  Automobile Type 2: Car - Owners - high emmission value.  Automobile Type 2: Car - Owners - high emmission value.  Automobile Type 2: Car - Owners - high emmission value.  Automobile Type 3: High affinity for mission value.  Automobile Type 3: High affinity for mission value.  Automobile Type 4: High affinity for mission value.  Automobile Type 4: High affinity for mission value.  Automobile Type 5: High affinity for mission value.  Automobile Type 5: High affinity for bushert or gas motor 5: High affinity for bushert or gas motor 5: High affinity for bushert or gas motor 6: High high kelly to done a car with no bioleter to gas high walker to mission value.  Automobile Type 6: Driver's license.  Automobile Type 7: Driver's license.  Automobile Type 7: Driver's license.  Automobile Type 7: Driver's license.  Automobile Type 8: Driver's license	79	Automobile	Automobile-Type	06: Car - Owners - hybrid			3.900.000
Automobile Automobile Type 0: Car - Owners - mail car	80	Automobile	Automobile-Type	07: Car - Owners - diesel			6.497.000
Automobile Automobile Type 10: Car - Owners - Installace Automobile Type 11: Car - Owners - Installace Automobile	81	Automobile	Automobile-Type	08: Car - Owners - high emmission value		emission values.	7.597.000
Automobile Automobile - Type 1: Car- Owners - shallow in a property of the common of t	82	Automobile	Automobile-Type	09: Car - Owners - middle class		This household is highly likely to drive a middle class car.	6.273.000
Automobile Automobile Type 2: Car - Owners - not station wagons ("Kombi")  Automobile Automobile Type 2: Car - Owners - not station wagons ("Kombi")  Automobile Automobile Type 3: May affinity for electric or hybrid motor  Automobile Automobile Type 3: May affinity for electric or hybrid motor  Automobile Automobile Type 3: May affinity for electric or hybrid motor  Automobile Automobile Type 3: May affinity for electric or hybrid motor  Automobile Automobile Type 3: May affinity for electric or hybrid motor  Automobile Driver 0: Si-Riph affinity for electric or hybrid motor  3: Si-Riph affinity for electric or hybrid motor  3: Si-Riph affinity for electric or hybrid motor  4: Si-Riph affinity for electric or hybrid motor  5: Si-Riph affinity for electric or hybrid motor  5: Si-Riph affinity for electric or hybrid motor  6: Si-Riph affinity for electric or hybrid motor  7: Si-Riph affinity for electric or hybrid motor  8: Automobile Driver  8: Si-Riph affinity for electric or hybrid motor  9: Automobile Driver  9: Carl Interest on the hybrid motor  9: Automobile Driver  9: Carl Interest on the hybrid motor  9: Automobile Driver  9: Carl Interest on the hybrid motor  9: Automobile Driver  9: Carl Interest on the hybrid motor  9: Carl Interest on the hybrid motor  9: Automobile Driver  9: Carl Interest on the hybrid motor  9: Automobile Driver  9: Carl Interest on the hybrid motor  9: Carl Interest on the hybrid moto	83	Automobile	Automobile-Type	10: Car - Owners - small car		This household is highly likely to drive a small car.	7.226.000
Automobile Automobile Automobile-Type 12:47-Comming & Lifestyle Charity Of-Donates to charitable causes - Charity	84	Automobile	Automobile-Type	11: Car - Owners - station wagons ("Kombi")			6.029.000
Automobile   Aut	85	Automobile	Automobile-Type	12: Car - Owners - no station wagons ("Kombi")			8.076.000
Automobile   Aut	86	Automobile	Automobile-Type	13: High affinity for multiple wheel drive		This household is highly likely to drive a car with two	2.516.000
Automobile Automobile-Type 15: High affinity for bivalent or gas motor This posson is highly likely to drive a car with a bivalent or gas hybrid motor.  15: High affinity for bivalent or gas motor This posson is highly likely to drive a car with a bivalent or gas hybrid motor.  15: High affinity for bivalent or gas motor This person is highly likely to drive a car with a bivalent or gas hybrid motor.  15: Likely to be interested in car sharing: 5.829.00  16: Automobile Driver 02: Intention to buy a new car  17: Donates to charitable causes  17: Donates to charitable causes  17: Donates to charitable causes - Third world projects  17: Donates to charitable causes - Entrieved and projects or shighly likely to donate to third world projects.  17: Donates to charitable causes - Entrieved and projects and programisations.  17: Donates to charitable causes - Charity organizations for children  17: Donates to charitable causes - Charity organizations for children  17: Donates to charitable causes - Charity organizations for children  17: Donates to charitable causes - Charity organizations for children  17: Donates to charitable causes - Charity organizations for children  17: Donates to charitable causes - Charity organizations for children  17: Donates to charitable causes - Charity organizations for children  17: Donates to charitable causes - Charity organizations for children  17: Donates to charitable causes - Nature and environmental protection.  17: Donates to charitable causes - Nature and environmental protection.  17: Donates to charitable causes - Nature and environmental protection.  18: Donates to charitable causes - Nature and environmental protection.  18: Donates to charitable causes - Nature and environmental protection.  18: Donates to charitable causes - Nature and environmental protection.  18: Donates to charitable causes - Nature and environmental protection.  18: Donates to charitable causes - Nature and environmental protection.  18: Donates to charitable causes - Nature and environmental prot	87	Automobile	Automobile-Type	14: High affinity for electric or hybrid motor		This household is highly likely to drive a car with an	1.531.000
Automobile Driver 01: Driver's license 29.162.00  Automobile Driver 02: Intention to buy a new car  Driver 02: Intention to buy a new car  Driver 03: Car-sharing This person has a much higher probability to frequently buy a new car (vs. buyers of used cars). 5.829.00  This person has a much higher probability to frequently buy a new car (vs. buyers of used cars). 5.829.00  This person is likely to be interested in car sharing-services. This person is highly likely to donate to various causes and organisations. This person is highly likely to donate to various causes and organisations. This person is highly likely to donate to third world projects.  Consuming & Lifestyle Charity 02: Donates to charitable causes - Third world projects.  Consuming & Lifestyle Charity 03: Donates to charitable causes - Emergency aid This person is highly likely to donate to charitable causes. Third world projects.  Consuming & Lifestyle Charity 05: Donates to charitable causes - Animal welfare welfare.  Consuming & Lifestyle Charity 05: Donates to charitable causes - Animal welfare welfare.  Consuming & Lifestyle Charity 05: Donates to charitable causes - Nature and environmental protection.  Consuming & Lifestyle Charity 05: Donates to charitable causes - Nature and environmental protection.  Consuming & Lifestyle Electrical power & Electricial power & Electricity 02: Medium consumption of electricity This person is highly likely to donate to animal welfare welfare.  Consuming & Lifestyle Electricial power & Electricity 02: Medium consumption of electricity This person is highly likely to live in a household with low energy consumption.  Consuming & Lifestyle Electricial power & Electricity 04: Alm to change electricity supplier This person is highly likely to live in a household with low energy consumption.  Consuming & Lifestyle Electricial power & Electricity 04: Alm to change electricity supplier This person is highly likely to live in a household with low energy consumption.  Consuming & Lifestyle Electricial power & Electric	88	Automobile				This household is highly likely to drive a car with a	3.732.000
Automobile Driver 02: Intention to buy a new car  This person has a much higher probability to frequently buy a new car (vs. buyers of used cars). 5.829,001  Automobile Driver 03: Car-sharing This person is likely to be interested in car sharing-services. This person is likely to donate to various causes and organisations. 9.429,001  Consuming & Lifestyle Charity 01: Donates to charitable causes Third world projects. This person is highly likely to donate to third world projects. This person is highly likely to donate to third world projects. This person is highly likely to donate to third world projects. This person is highly likely to donate to charitable causes - Charity organizations for children. This person is highly likely to donate to charity organizations for children. This person is highly likely to donate to charity organizations for children. This person is highly likely to donate to charity organizations for children. This person is highly likely to donate to charity organizations for children. This person is highly likely to donate to animal welfare.  Consuming & Lifestyle Charity O5: Donates to charitable causes - Nature and environmental protection. This person is highly likely to donate to animal welfare. This person is highly likely to donate to animal welfare. This person is highly likely to donate to animal welfare.  Consuming & Lifestyle Charity O6: Donates to charitable causes - Nature and environmental protection. This person is highly likely to live in a household with low energy consumption. This person is highly likely to live in a household with leating energy consumption.  Consuming & Lifestyle Electrical power & Heating H	89	Automobile		01: Driver's license			29.162.000
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2 Consuming & Lifestyle Charity 01: Donates to charitable causes - Third world projects.  2 Consuming & Lifestyle Charity 02: Donates to charitable causes - Third world projects.  3 Consuming & Lifestyle Charity 03: Donates to charitable causes - Third world projects.  4 Consuming & Lifestyle Charity 03: Donates to charitable causes - Emergency aid aid.  5 Consuming & Lifestyle Charity 04: Donates to charitable causes - Charity organizations for children.  6 Consuming & Lifestyle Charity 05: Donates to charitable causes - Charity organizations for children.  7 Consuming & Lifestyle Charity 05: Donates to charitable causes - Animal welfare welffare.  8 Consuming & Lifestyle Charity 05: Donates to charitable causes - Animal welfare welffare.  9 Consuming & Lifestyle Charity 05: Donates to charitable causes - Nature and environmental protection.  9 Consuming & Lifestyle Charity 06: Donates to charitable causes - Nature and environmental protection.  9 Consuming & Lifestyle Electrical power & Heating Heating Heating Heating Electricity Dosenamental Protection welfare.  10 Consuming & Lifestyle Electrical power & Heating Heating Heating Heating Electricity Dosenamental Protection will be the Heating Heating Heating Heating Electricity Dosenamental Protection will be the Heating	90	Automobile	Driver	02: Intention to buy a new car			5.829.000
causes and organisations.  Charity  Oz: Donates to charitable causes - Third world  This person is highly likely to donate to third world  projects.  This person is highly likely to donate to third world  projects.  This person is highly likely to donate to emergency aid  Charity  Oz: Donates to charitable causes - Emergency aid  This person is highly likely to donate to emergency aid.  This person is highly likely to donate to charitable causes - Charity  organizations for children.  This person is highly likely to donate to charity organizations for children.  Oz: Donates to charitable causes - Charity  organizations for children.  Oz: Donates to charitable causes - Charity organizations for children.  This person is highly likely to donate to charity organizations for children.  Oz: Donates to charitable causes - Nature and environmental protection.  This person is highly likely to donate to animal wellfare.  This person is highly likely to donate to animal wellfare.  This person is highly likely to donate to animal wellfare.  This person is highly likely to donate to animal wellfare.  This person is highly likely to donate to animal wellfare.  This person is highly likely to donate to animal wellfare.  This person is highly likely to donate to animal wellfare.  Electrical power & Heating  Consuming & Lifestyle  Electrical power & Heating  Electrical power & Heating  Electricity  Oz: Medium consumption of electricity medium energy consumption.  This person is highly likely to live in a household with high energy consumption.  This person is highly likely to live in a household with high energy consumption.  This person is highly likely to live in a household with high energy consumption.  This person is highly likely to live in a household with high energy consumption.  This person is highly likely to live in a household with high energy consumption.  This person is highly likely to live in a household with high energy consumption.  This person is highly likely to live in a household with high energy consump	91	Automobile	Driver	03: Car-sharing			9.419.000
9.34.00 9.4 Consuming & Lifestyle Charity 02: Donates to charitable causes - Third world projects.  This person is highly likely to donate to third world projects.  This person is highly likely to donate to emergency aid.  This person is highly likely to donate to emergency aid.  7. Consuming & Lifestyle Charity Organizations for children  7. Consuming & Lifestyle Charity Os: Donates to charitable causes - Charity Organizations for children  7. Consuming & Lifestyle Charity Os: Donates to charitable causes - Animal welfare  8. Consuming & Lifestyle Charity Os: Donates to charitable causes - Animal welfare  9. Consuming & Lifestyle Charity Os: Donates to charitable causes - Animal welfare  9. Consuming & Lifestyle Charity Os: Donates to charitable causes - Nature and environmental protection  9. Consuming & Lifestyle Charity Os: Donates to charitable causes - Nature and environmental protection  9. Consuming & Lifestyle Electrical power & Heating Electrical power & Heating Electrical power & Heating Heating  10. Consuming & Lifestyle Electrical power & Heating He	92	Consuming & Lifestyle	Charity	01: Donates to charitable causes			9.429.000
94. Consuming & Lifestyle Charity 03: Donates to charitable causes - Emergency aid This person is highly likely to donate to emergency aid.  95. Consuming & Lifestyle Charity O4: Donates to charitable causes - Charity organizations for children This person is highly likely to donate to charity organizations for children.  96. Consuming & Lifestyle Charity O5: Donates to charitable causes - Animal welfare welflare.  97. Consuming & Lifestyle Charity O6: Donates to charitable causes - Nature and environmental protection.  98. Consuming & Lifestyle Electrical power & Heating Electrical power &	93	Consuming & Lifestyle	Charity	02: Donates to charitable causes - Third world		This person is highly likely to donate to third world	9.034.000
95 Consuming & Lifestyle Charity O4: Donates to charitable causes - Charity organizations for children 9.730.000 96 Consuming & Lifestyle Charity O5: Donates to charitable causes - Animal welfare 1.5 Donates to charitable causes - Nature and 1.5 Donates to charitable ca	94	Consuming & Lifestyle	Charity	03: Donates to charitable causes - Emergency aid		This person is highly likely to donate to emergency	9.403.000
organizations for children organizations organizations organizations wellfare.  8.427.00  8.980.00  13.612.00  13.6	95	Consuming & Lifestyle	Charity			This person is highly likely to donate to charity	9.730.000
97 Consuming & Lifestyle Charity 06: Donates to charitable causes - Nature and environmental protection This person is highly likely to donate to nature and environmental protection This person is highly likely to ilve in a household with low energy consumption.  98 Consuming & Lifestyle Electrical power & Heating He	96					This person is highly likely to donate to animal	8.427.000
environmental protection environmental protection environmental protection environmental protection.  8 Consuming & Lifestyle Electrical power & Heating   Electrical power & Electrical power				06: Donates to charitable causes - Nature and		This person is highly likely to donate to nature and	8.980.000
Heating   Gosuming & Lifestyle   Electrical power & Heating   Electrical power & Heating   Electricity   O2: Medium consumption of electricity   This person is highly likely to live in a household with medium energy consumption.   11.845.00   100 Consuming & Lifestyle   Electrical power & Heating   Electr			Electrical power &		01: Low consumption of electricity	This person is highly likely to live in a household with	13.612.000
100 Consuming & Lifestyle Heating Electrical power & Electrical powe							
Heating Electricity Us-right Consuming & Lifestyle Heating Electricity Us-right Consumition of electricity high energy consumption.  101 Consuming & Lifestyle Electrical power & Heating Heating Heating Heating Electricity User Heating Consuming & Lifestyle Electricity User Heating Heating Heating Heating Heating Heating User Heating Strong affinity for green electricity.  102 Consuming & Lifestyle Electricity User Heating Heating Heating Heating Strong affinity for green electricity.  103 Consuming & Lifestyle Electricity User Heating Heating Heating Heating Heating Heating Strong affinity for green electricity.  104 Consuming & Lifestyle Heating			Heating			medium energy consumption.	
10.1 Consuming & Lifestyle Heating Flectricity U4: Aim to change electricity supplier changing their energy supplier.  11.437.000  11.437.			Heating			high energy consumption.	
			Heating			changing their energy supplier.	11.437.000
	102	Consuming & Lifestyle		Electricity	05: Strong affinity for green electricity	, and a procest green energy.	12.411.000

			T-		I		
103	Consuming & Lifestyle	Electrical power & Heating	Heating affinity	01: Prefers alternative energies		This person is highly likely to be interested in using green energy.	5.742.000
104	Consuming & Lifestyle	Electrical power & Heating	Heating affinity	03: Aim to change gas provider		This person is highly likely to be interested in changing their gas supplier.	4.391.000
105	Consuming & Lifestyle	Electrical power &	Heating affinity	04: Heats with gas		This person is highly likely to heat their home with	11.765.000
106	Consuming & Lifestyle	Heating Electrical power &	Heating affinity	05: Heats with oil		This person is highly likely to heat their home with	1.342.000
107	Consuming & Lifestyle	Heating Electrical power &	Heating affinity	06: Heats with long-distance heating		oil.  This person is highly likely to heat their home with	866.000
		Heating Electrical power &				long-distance heating.  This person is highly likely to heat their home with	
108	Consuming & Lifestyle	Heating Electrical power &	Heating affinity	07: Heats with solar energy		solar energy.  This person is highly likely to heat their home with	21.000
109	Consuming & Lifestyle	Heating	Heating affinity	08: Heats with wood pellets		wood pellets.	45.000
110	Consuming & Lifestyle	Electrical power & Heating	Heating affinity	09: Heats with geothermal energy		This person is highly likely to heat their home with geothermal energy.	61.000
111	Consuming & Lifestyle	Electrical power & Heating	Heating affinity	10: Heats with electricity		This person is highly likely to heat their home with electricity.	231.000
112	Consuming & Lifestyle	Electrical power & Heating	Heating affinity	11: Heats with coal		This person is highly likely to heat their home with coal.	13.000
113	Consuming & Lifestyle	Electrical power & Heating	Heating affinity	13: Alternative heating (geothermal, solar, pellets, electricity)		This person is highly likely to heat their home with alternative energy (geothermal, solar, pellets,	367.000
114	Consuming & Lifestyle	Health Care	01: OTC (non-prescription medicine) buyer			electricity) This person is highly likely to buy non prescription	5.422.000
115	Consuming & Lifestyle	Health Care	02: Pharmacy Customers			medicine. This person is highly likely to buy non prescription	2.539.000
						medicine in pharmacies. This person is highly likely to buy non prescription	
116	Consuming & Lifestyle	Health Care	03: Online Pharmacy Customers			medicine online.  This person is highly likely to buy consume dietry	3.767.000
117	Consuming & Lifestyle	Health Care	04: Health-Conscious Dieters			products.	3.301.000
118	Consuming & Lifestyle	Health Care	05: Fitness Enthusiast			This person is highly likely to excercise regulary and therefore ha a high level of fitness.	4.295.000
119	Consuming & Lifestyle	Health Care	06: Homeopathy Disciples			This person is highly likely to use herbal or homeopathic supplements.	2.866.000
						This person is highly likely to have a positive consumer attitude towards wellness activities with a	
120	Consuming & Lifestyle	Health Care	07: Wellness Lovers			view to preventing illness and prolonging life.	3.792.000
121	Consuming & Lifestyle	Health Care	08: Vitamin Supplement Buyers			This person is highly likely to use vitamin supplements.	2.495.000
122	Consuming & Lifestyle	Health Care	09: Healthy Nutrition			This person is highly likely to have a positive consumer attitude towards a healthy and well-balanced nutrition.	3.779.000
123	Consuming & Lifestyle	Health Care	10: Health products			This person is highly likely to have high spending on health products like vitamin preparations, massage mats, etc.	coming soon
124	Consuming & Lifestyle	High Technology Spenders	01: Empty nesters spending on practical technology			This person is highly likely to live as comfortable empty nester with high spend on practical	705.000
125	Consuming & Lifestyle	High Technology Spenders	02: Tech savvy couples & families			technology.  This person is highly likely to live in a tech savvy financially comfortable established couple or family.	2.931.000
126	Consuming & Lifestyle	High Technology	03: Young affluent households			This person is highly likely to live in a high spending technology hungry young affluent household.	1.012.000
		Spenders High Technology	04: Price conscious families meeting tech			This person is likely to live in a family that stretches	
127	Consuming & Lifestyle	Spenders	demands of teenagers/young adults			income to meet technology demands of teenagers/young adults.  This person is very likely to buy high-quality	665.000
128	Consuming & Lifestyle	Interests & Hobbies	Home & Living	01: High-quality furniture		furniture. (28,5% of all German households are in this category.)	10.968.000
129	Consuming & Lifestyle	Interests & Hobbies	Traveling	01: Frequent flyer (business trips)		This person is very likely to travel a lot by air on business trips. (2,4% of all German households are in this category.)	12.255.000
130	Consuming & Lifestyle	Interests & Hobbies	Traveling	02: Frequent flyer (private trips)		This person is very likely to travel by air on private trips. (6,4% of all German households are in this category.)	11.423.000
131	Consuming & Lifestyle	Interests & Hobbies	Traveling	03: Likely to go on a trip longer than 2 weeks		This person is very likely to go on vacation trips longer than 2 weeks more than once a year. (10% of all German households are in this category.)	9.258.000
132	Consuming & Lifestyle	Interests & Hobbies	Traveling	04: Likely to go on a trip longer than 2 weeks with worldwide destination		This person is very likely to go on vacation trips longer than 2 weeks more than once a year	10.216.000
133	Consuming & Lifestyle	Interests & Hobbies	Traveling	05: Likely to do short trips under a week		This person is very likely to go on short vacation trips (under a week) more than once a year. (21% of all German households are in this category.)	10.981.000
134	Consuming & Lifestyle	Interests & Hobbies	Traveling	06: City trip		This person is very likely to do a city trip. (7,1% of all German households are in this category.)	9.536.000
135	Consuming & Lifestyle	Interests & Hobbies	Traveling	07: Cruise		This person is very likely to take a cruise. (3,4% of all German households are in this category.)	7.269.000
136	Consuming & Lifestyle	Interests & Hobbies	Traveling	08: Wellness trip		This person is very likely to do a wellness trip. (3,3% of all German households are in this category.)	7.110.000
137	Consuming & Lifestyle	Media	Computer/Tablet use	01: Watch movies/ series online		This Person is likely to use computers/tablets for	9.531.000
138	Consuming & Lifestyle	Media	Computer/Tablet use	02: Read e-books		watching movies and series online.  This Person is likely to use computers/tablets for	9.682.000
			·		01: Sports Potting	reading e-books. This Person is likely to do Sports Betting online.	
139	Consuming & Lifestyle	Media	Computer/Tablet use	Gambling	01: Sports Betting	This person is highly likely to watch TV via cable.	9.072.000
140	Consuming & Lifestyle	Media	Television	01: Cable TV			16.767.000
141	Consuming & Lifestyle	Media	Television	02: Satellite TV		This person is highly likely to watch TV via satellite.	5.202.000
142	Consuming & Lifestyle	Media	Television	03: Pay-TV		This person is highly likely to have a pay TV contract.	16.488.000
143	Consuming & Lifestyle	Media	Television	TV Viewing Per Day	01: Very few - less than 100 minutes	This person is highly likely to watch very few TV (less than 100 Minutes per day)	2.594.000
144	Consuming & Lifestyle	Media	Television	TV Viewing Per Day	02: Few - about 150 minutes	This person is highly likely to watch few TV (about 150 Minutes per day)	5.682.000
145	Consuming & Lifestyle	Media	Television	TV Viewing Per Day	03: Average - about 200 minutes	This person is highly likely to watch average TV (about 200 Minutes per day)	12.464.000
146	Consuming & Lifestyle	Media	Television	TV Viewing Per Day	04: Much - about 250 minutes	This person is highly likely to watch much TV (about 250 Minutes per day)	6.317.000
147	Consuming & Lifestyle	Media	Television	TV Viewing Per Day	05: Very much - more than 300 minutes	This person is highly likely to watch a lot of TV (more than 300 Minutes per day)	3.274.000
148	Consuming & Lifestyle	Pets	01: Dog		See minutes	This person is highly likely to have a dog.	7.623.000
149 150	Consuming & Lifestyle  Consuming & Lifestyle	Pets Shopping	02: Cat 01: Teleshopping via phone			This person is highly likely to have a cat.  This person is highly likely to do teleshopping via	7.068.000 8.356.000
151	Consuming & Lifestyle		02: Mail order via catalogue			phone. This person is highly likely to buy by mail order via	4.310.000
		Shopping	-			catalogue.  This person is highly likely to buy by mail order.	
152	Consuming & Lifestyle	Shopping	03: Mail order				5.746.000

153	Consuming & Lifestyle	Shopping	04: Online buying		This person is highly likely to buy online.	10.519.000
154	Consuming & Lifestyle	Shopping	05: Online bidding		This person is highly likely to attend internet auctions.	8.519.000
155	Consuming & Lifestyle	Shopping	06: Shop for low price		This person is highly likely to base buying decisions on price.	8.894.000
156	Consuming & Lifestyle	Shopping	07: Shop for brands and quality		This person is highly likely to base buying decisions	5.912.000
157	Consuming & Lifestyle	Shopping	08: Bargain hunters		on brand and quality.  This person is highly likely to buy things at a bargain	6.589.000
158	Consuming & Lifestyle	Shopping	09: Low price sensitivity		price. This person is highly likely to spend much money on	7.777.000
159	Consuming & Lifestyle	Shopping	10: Shop at discount stores		consumer goods.  This person is highly likely to shop at discount stores.	8.222.000
					This person is highly likely to live in an affluent	
160	Consuming & Lifestyle	Shopping	11: Affluent family shoppers		family with children. This person is highly likely to be incentivised by	4.936.000
161	Consuming & Lifestyle	Shopping	12: Discount seekers		online discounts/promotions.	6.589.000
162	Consuming & Lifestyle	Shopping	13: Extravagant premium brand spenders		This person is highly likely to spend significantly above average, often on prestige and premium brands.	4.908.000
163	Consuming & Lifestyle	Shopping	14: Cooking and baking		This person is Ehighly likely to buy baking ingredients and cooking gear.	11.223.000
164	Consuming & Lifestyle	Shopping	15: Likely to buy music (CD, downloads, concert tickets) as a gift		This person is likely to buy music (CDs, downloads, concert tickets) as a gift.	10.428.000
165	Consuming & Lifestyle	Shopping	16: Coffee Buyers		This person is likely to buy coffee very frequently.	8.653.000
166	Consuming & Lifestyle	Shopping	17: Softdrink Buyers		This person is likely to buy Softdrinks very	9.113.000
167	Consuming & Lifestyle	Shopping	18: Energy Drink Buyers		frequently. This person is likely to buy Energy Drinks very	1.649.000
					frequently. This person is likely to buy Chocolate/Sweets very	6.664.000
168	Consuming & Lifestyle	Shopping	19: Chocolate Lovers/Sweets Buyers		frequently. "This person is likely to buy specifically and regularly	
169	Consuming & Lifestyle	Shopping	20: Green (environmentally aware) People		natural and organic products. "	2.940.000
170	Consuming & Lifestyle	Shopping	21: People who like Hipster Brands		"This person is likely to have a high affinity to the hipster subculture."	804.000
171	Consuming & Lifestyle	Shopping	22: Young Urban Professionals		This person is likely to be a Young Urban Professional.	1.192.000
172	Consuming & Lifestyle	Shopping	23: Sale Shopper		This person is highly likely to have high spending on reduced items, preferably in bargain catalogues or	coming soon
					sale items.  This person most likely belongs to the consumer	
173	Consuming & Lifestyle	Shopping	Consumer Cluster	01: "Exclusive, classical, elegant"	cluster "Exclusive, classical, elegant" consisting of highly educated buyers with high income - mostly in their second half of life - very interested in economy and culture, art and antiques, vine and delicacies.	coming soon
174	Consuming & Lifestyle	Shopping	Consumer Cluster	02: "Exclusive, sporty, young"	This person most likely belongs to the consumer cluster "Exclusive, sporty, young" consisting of young and wealthy buyers who are highly interested in sports and leasure.	coming soon
175	Consuming & Lifestyle	Shopping	Consumer Cluster	03: "Exclusive quality"	This person most likely belongs to the consumer cluster "Exclusive quality" consisting of middle-aged buyers with a high purchasing power. They prefer a classic tailored outfit, enjoy wellness and cosmetic. They are living in new buildings with plenty of living space, own more than one car and mostly use their credit card for purchases online.	coming soon
176	Consuming & Lifestyle	Shopping	Consumer Cluster	04: "DIY"	This person most likely belongs to the consumer cluster "DIY" consisting of middle-aged and elderly buyers of DIY products - preferably per mail order services. They drive practical and reasonably priced cars and read TV guides and boulevard magazines. They are not very interested in fashion.	coming soon
177	Consuming & Lifestyle	Shopping	Consumer Cluster	05: "Family with kids"	This person most likely belongs to the consumer cluster "Family with kids" consisting of middle-class families with kids with all the needs of young families, preferably buying per mail order services: toys, kids books and kids fashion. They have family friendly cars, spend their vacations in holiday homes, visit family parks, use game consoles, etc.	coming soon
178	Consuming & Lifestyle	Shopping	Consumer Cluster	06: "Seniors young fashion"	This person most likely belongs to the consumer cluster "Seniors young fashion" consisting of elderly people, who love to do needlework, read boulevard magazines, prefer to buy conservative clothes via mail order service and do not use the internet for shopping.	coming soon
179	Consuming & Lifestyle	Shopping	Consumer Cluster	07: "Selected fashion"	This person most likely belongs to the consumer cluster "Selected fashion" consisting of middle-aged online shoppers, who value quality and exclusivity. Due to an above-average purchasing power, they can enjoy expensive hobbies and holiday trips. They are living in comfortable new buildings with plenty of living space and drive luxury cars. Their entertainment electronics are state of the art.	coming soon
180	Consuming & Lifestyle	Shopping	Consumer Cluster	08: "Cool kids"	This person most likely belongs to the consumer cluster "Cool Kids" consisting of families who prefer only exclusive and latest fashion for them as well as for their children.	coming soon
181	Consuming & Lifestyle	Shopping	Consumer Cluster	09: "Plus size shopper"	This person most likely belongs to the consumer cluster "Plus size shopper" consisting of middle-aged buyers probably with children in the household, who aren't very sportive. They like to read TV guides and boulevard magazines and love leisure parks.	coming soon
182	Consuming & Lifestyle	Shopping	Consumer Cluster	10: "Exclusive and elegant fashion"	This person most likely belongs to the consumer cluster "Exclusive and elegant fashion" consisting of well-to-do buyers who emphasize in exclusive and elegant fashion which fits their upscale lifestyle. They like long-distance trips and are interested in business, politics, culture, expensive cars and first-class residential areas. This target group also has a high affinity towards fashion and technical innovations.	coming soon
183	Consuming & Lifestyle	Shopping	Consumer Cluster	11: "Traditional tailoring"	This person most likely belongs to the consumer cluster "Traditional tailoring" consisting mostly of pensioners. They hardly ever exercise or go on holidays but like to read boulevard magazines. They like to buy via mail order or tv shopping and very seldom make use of the internet.	coming soon

Consuming & Ufertyle Diagolog Consumer Custer 13: "Seniors - enclusions" 13: "Seniors - enclusions		
Consuming & Lifestyle Scopping Consumer Cluster	most likely belongs to the consumer ors - exclusive" consisting mostly of well- topple active in life and interested in art travelling a lot, engage in sports ding a variety of magazines and preferring luxury car brands and using They probably have financial Branded products are preferred - neey is also donated for social purposes.	coming soon
Consuming & Lifestyle   Shopping   Consumer Cluster   14. "Young branch"   Shopping   Consumer Cluster   15. "Senior internet user"   Cluster "Senior Cluster Senior Clust	nost likely belongs to the consumer ion seekers online" consisting of buyers liline shopping. This type of customers ual, sporty outfit which suits their ties. Fashion has to be trendy.	coming soon
Description   Stopping   Consuming & Lifestyle   Stopping   Fashton   O1 Bables & Toddlers   Stopping   Fashton   O2 Women's outer gamments   Stopping   Fashton   O2 Women's outer gamments   Stopping   Fashton   O3 Ludies' fashton   G8 Lu	nost likely belongs to the consumer Ig brands" consisting of a young target Iy with children. They prefer online test fashion is more important than ity.	coming soon
188 Consuming & Lifestyle  3hopping  Fashion  OI: Bables & Toddlers  most tilley of y  190 Consuming & Lifestyle  3hopping  Fashion  OI: Bables & Toddlers  most tilley of y  191 Consuming & Lifestyle  3hopping  Fashion  OI: Ladies' fashion (general)  192 Consuming & Lifestyle  3hopping  Fashion  OI: Ladies' fashion (exclusive)  This person is 1  This p	nost likely belongs to the consumer or internet user" consisting of an elderly who prefer online shopping.	coming soon
190 Consuming & Lifestyle Shopping Fashion 03: Ladies' fashion (general) takes' fashion (general	s highly likely to have high spending on and products. The target group consists f young parents.	coming soon
192 Consuming & Lifestyle Shopping Fashion Go. Ladies' fashion (general) Interpretation (and fashion (and fashion (and fashion)) Interpretation (and fashion) Interpretation Interpretation In	s highly likely to have high spending on	coming soon
191 Consuming & Lifestyle Shopping Fashion Os. Ladies' fashion (exclusive) modern and so farands. This person is in modern letizure)  192 Consuming & Lifestyle Shopping Fashion OS. Ladies' fashion (letisure) modern letizure outdoor or spo outdoor or spo of the person is in modern letizure. This person is in the person is in the person is in the person is in the person of	s highly likely to have high spending on n sold by multi-channel retailers.	coming soon
This persons is fundamental fu	s highly likely to have high spending on sophisticated ladies' wear of upscale	coming soon
199 Consuming & Lifestyle Shopping Fashion Go. Ladies' fashion (conservative) classic balles' value fash on Consuming & Lifestyle Shopping Fashion Go. Ladies' fashion (good value) This person is fashion (good value) good value fash on Go. Men's customwear This person is fashion (good value) good value fash on Go. Men's fashion (good value)	s highly likely to have high spending on ire wear for women e.g. clothes for port activities, relaxing, etc.	coming soon
194   Consuming & Lifestyle   Shopping   Fashion   O7: Ladies' fashion (good value)   good value fast	s highly likely to have high spending on ' wear like blazers, coats, skirts, etc.	coming soon
196 Consuming & Lifestyle Shopping Fashion 05: Men's fashion (general) This person is to men's outerward men's outerward men's dashion (general) This person is to men's fashion (general) This person is to general gener	s highly likely to have high spending on ashionable and classic ladies' fashion.	coming soon
196   Consuming & Lifestyle   Shopping   Fashion   10: Men's fashion (general)   men's fashion   men's fashion   197   Consuming & Lifestyle   Shopping   Fashion   10: Men's fashion (exclusive)   This person is fashion   198   Consuming & Lifestyle   Shopping   Fashion   12: Men's fashion (conservative)   This person is fashion   199   Consuming & Lifestyle   Shopping   Fashion   13: Men's fashion (good value)   This person is fashion   16: Consuming & Lifestyle   Shopping   Fashion   16: Conservative fashion   16: Conservative fashion   16: Conservative fashion   17: Sophisticated fashion   17: Sophisticated fashion   18:		coming soon
197 Consuming & Lifestyle Shopping Fashion 10: Men's fashion (exclusive) modern and so this person is 1 Cassic mens' we can see the second of	s highly likely to have high spending on n sold by multi-channel retailers.	coming soon
198 Consuming & Lifestyle Shopping Fashion 12: Men's fashion (conservative) classic mens' w 199 Consuming & Lifestyle Shopping Fashion 13: Men's fashion (good value) This person is t good value fast 200 Consuming & Lifestyle Shopping Fashion 14: Children's clothing Children's cloth 201 Consuming & Lifestyle Shopping Fashion 15: Kidswear This person is t Madswear. 202 Consuming & Lifestyle Shopping Fashion 16: Conservative fashion This person is t Conservative I and Consuming & Lifestyle Shopping Fashion 17: Sophisticated fashion This person is the Consuming & Lifestyle Shopping Fashion 18: Fashion 18: Fashion Fashion This person is the Consuming & Lifestyle Shopping Fashion 19: Premium leisure fashion This person is the Consuming & Lifestyle Shopping Fashion 19: Premium leisure fashion This person is the Consuming & Lifestyle Shopping Fashion 19: Premium leisure fashion This person is the Shopping Fashion 19: Premium leisure fashion This person is the Shopping Fashion 20: Shoes This person is the Shopping Fashion 21: Plus sizes This person is the Shopping Fashion 22: Lingerie Led Coffee, Lice Lice Lice Coffee, Lice Lice Lice Lice Lice C	s highly likely to have high spending on sophisticated mens' wear.	coming soon
199 Consuming & Lifestyle Shopping Fashion 13: Men's fashion (good value) good value fast 200 Consuming & Lifestyle Shopping Fashion 14: Children's clothing This person is forhildren's cloth find for shopping Fashion 15: Kidswear Riserval Riserva	s highly likely to have high spending on wear like suits, jackets, ties, etc.	coming soon
201 Consuming & Lifestyle Shopping Fashion 15: Kidswear Consuming & Lifestyle Shopping Fashion 15: Kidswear Ribis person is a kidswear.  202 Consuming & Lifestyle Shopping Fashion 16: Conservative fashion Conservative later Conservative later Conservative fashion 17: Sophisticated fashion Conservative later Conservative later Conservative fashion Conservative later Conservative fashion 17: Sophisticated fashion Conservative later Conservative fashion Conservative later Conservative fashion Conservative later Conservative fashion Conservative fashion Conservative later Conservative fashion C	s highly likely to have high spending on ashionable and classic men's fashion.	coming soon
Lors unling & Lifestyle Shopping Fashion 16: Conservative fashion Conser	s highly likely to have high spending on thing.	coming soon
202 Consuming & Lifestyle Shopping Fashion 16: Conservative fashion Conservative la 203 Consuming & Lifestyle Shopping Fashion 17; Sophisticated fashion disasic, sophist 204 Consuming & Lifestyle Shopping Fashion 18: Fashion webshops popular websh 205 Consuming & Lifestyle Shopping Fashion 19: Premium leisure fashion premium leisure 206 Consuming & Lifestyle Shopping Fashion 20: Shoes This person is to shoes. 207 Consuming & Lifestyle Shopping Fashion 21: Plus sizes This person is to shoes. 208 Consuming & Lifestyle Shopping Fashion 21: Plus sizes This person is the shoes. 209 Consuming & Lifestyle Shopping Fashion 22: Lingerie This person is the shoes. 209 Consuming & Lifestyle Shopping Fashion 21: Plus sizes This person is the shoes. 209 Consuming & Lifestyle Shopping Fashion 22: Lingerie This person is the shoes. 209 Consuming & Lifestyle Shopping Fashion 22: Lingerie This person is the shoes. 209 Consuming & Lifestyle Shopping Fashion 22: Lingerie This person is the shoes. 209 Consuming & Lifestyle Shopping Fashion 22: Lingerie This person is the shoes. 209 Consuming & Lifestyle Shopping Fashion 22: Lingerie This person is the shoes. 209 Consuming & Lifestyle Shopping Fashion 22: Lingerie This person is the shoes. 209 Consuming & Lifestyle Shopping Fashion 22: Lingerie This person is the shoes. 209 Consuming & Lifestyle Shopping Fashion 22: Lingerie This person is the shoes. 209 Consuming & Lifestyle Shopping Fashion 22: Lingerie This person is the shoes. 209 Consuming & Lifestyle Shopping Fashion 22: Lingerie This person is the shoes. 209 Consuming & Lifestyle Shopping Fashion 23: Lifestyle Shopping Fashion 24: Lifestyle Shopping Fashion 25: Lingerie This person is the shoes. 200 Consuming & Lifestyle Shopping Fashion 25: Lingerie This person is the shoes. 201 Consuming & Lifestyle Shopping Fashion 25: Lingerie This person is the shoes. 202 Consuming & Lifestyle Shopping Fashion 25: Lingerie This person is the shoes. 203 Consuming & Lifestyle Shopping Fashion 25: Lingerie This person is the shoes. 204 Cons	s highly likely to have high spending on	coming soon
203 Consuming & Lifestyle Shopping Fashion 17: Sophisticated fashion dassic, sophisticated fashion dassic, sophisticated fashion 17: Sophisticated fashion dassic, sophisticated fashion 18: Fashion 18: Fashion webshops This person is for popular websh 18: Fashion 19: Premium leisure fashion 20: Shoes This person is foliated for shoes.  206 Consuming & Lifestyle Shopping Fashion 21: Plus sizes This person is foliated for plus size clothing from the premium leisure fashion 22: Lingerie This person is foliated for plus size clothing from the premium leisure fashion 22: Lingerie This person is foliated for plus size clothing from the premium leisure fashion 22: Lingerie This person is foliated for plus size clothing from the premium leisure fashion 22: Lingerie This person is foliated for plus size clothing from the premium leisure fashion promium leisure fashion promium leisure fashion premium leisure fashion	s highly likely to have high spending on ladies' and men's clothes.	coming soon
205 Consuming & Lifestyle Shopping Fashion 19: Premium leisure fashion 20: Shoes This person is fashion 21: Plus sizes This person is fashion plus size dothing fashion 21: Plus sizes plus size dothing fashion 22: Lingerie This person is fashion 22: Lingerie This person is fashion promium leisure fashion premium leisu	s highly likely to have high spending on sticated ladies' and men's clothes.	coming soon
205 Consuming & Lifestyle Shopping Fashion 19: Premium leisure fashion premium	s highly likely to have high spending on shops.	coming soon
207 Consuming & Lifestyle Shopping Fashion 21: Plus sizes This person is T plus size of this person is T plus person is T p	s highly likely to have high spending on ure fashion which is mostly classy and	coming soon
207 Consuming & Lifestyle Shopping Fashion 21: Plus sizes This person is the plus size and the plus si	s highly likely to have high spending on	coming soon
208 Consuming & Lifestyle Shopping Fashion 22: Lingerie lingerie, under lingerie, under lingerie, under lingerie, under lingerie	s highly likely to have high spending on hing.	coming soon
209 Consuming & Lifestyle Shopping FMCG/CPG 01: Soft Drinks Uses Children Lemonade Drinks Lemonade Drinks Lemonade Drinks Use Children Lemonade Drinks Children Lemonade Drinks Use Children Use	s highly likely to have high spending on erwear and nightwear.	coming soon
Wort	s highly likely to have high spending on litter Drinks, Cola & Cola Mixed Drinks, ced Tea Liquid, Fassbrause, Fruit Yogurt Milk Drinks, Fruit Nectars, Fruit Juices, Iniks, Fruit Juice Concentrate, Vegetable en'S Punch, Kombucha, Artificial rink, Lemonade, Mineral Water, Fruit & eparation, Spritzer, Sport Drinks, Lemon	8.058.000
Bakery Products  Chips, Finished  Chips, Finished	s highly likely to have high spending on icts: Part Baked Bread, Bun, Bread ed Cake, Whole Bread, Half Baked, Rice I Bread, Toast, Crispbread, Christmas back	8.261.000
211 Consuming & Lifestyle Shopping FMCG/CPG 03: Beer Bock, Oppelbu Kolsch, Lager B	s highly likely to have high spending on er, Berliner Weisse, Beer Mixed Drinks, bock, Export Beer, Hell, Low Carb Beer, Beer, Malt Beer, Märzen, Pils, eers, Draft, Dark Beer, Stout, Wheat	6.889.000
This person is 1  212 Consuming & Lifestyle Shonning EMCG/CPG Od-Spreads Spreads Honey	s highly likely to have high spending on ley, Peanut Butter, Jam & Marmelade & utter, Sweet Creams, Rest Of Bread	6.963.000

213	Consuming & Lifestyle	Shopping	FMCG/CPG	05: Delicatessen	This person is highly likely to have high spending on Delicatessen: Croutnes, Viscous Seasoning Sauces, Thin Seasoning Sauces, Vinegar, Gourmet Cream, Canned Fish, Fish Specialties, Liquid Salad Dressings, Spices, Ketchup, Mayonnaise, Horseradish, Liquid Sauces, Pesto, Ragout Fin / Fricassee, Remoulade, Salad Cream, Canned Sardines, Mustard, Canned Tuna Incl. Salads, Tomato Paste, Dry Salad Dressings, Seasonings	8.071.000
214	Consuming & Lifestyle	Shopping	FMCG/CPG	06: Fine Foods - Refrigerated	This person is highly likely to have high spending on Fine Foods - Refrigerated: Delicatessen Incl. Raw Food Salads, Fish Marinades, Metaballs, Fresh Dumpling Dough, Fresh Dough, Fresh Pasta, Stuffed Wraps, Refrigerated Pizza, Hearty Snacks, Potato Wet Products Chilled, Salmon, Wet Ready Meals Chilled, Liquid Soup Chilled	8.406.000
215	Consuming & Lifestyle	Shopping	FMCG/CPG	07: Fats & Oils	This person is highly likely to have high spending on Fats & Oils: Spreads Based On Plants Or Milk, Butter, Butter Concentrates, Margarine, Mixed Fats, Lard, Edible Fats, Edible Oil	8.466.000
216	Consuming & Lifestyle	Shopping	FMCG/CPG	08: Yellow Line (Cheese Products) - Self-Service	This person is highly likely to have high spending on Yellow Line (Cheese Products). Self-Service: Blue Cheese Self-Service, Feta Self-Service, Cream Cheese Self-Service, Grated Cheese Self-Service, Semisolid Stied Cheese Self-Service, Had Cheese & Sliced Cheese Self-Service, Cheese Fondue, Grain Cream Cheese Self-Service, Cooking Cheese, Mozzarella Self- Service, Ricotta Self-Service, Washed Rind Cheese Self-Service, Sour Milk Cheese, Processed Cheese Self- Service, Soot Cheese Self-Service	7.996.000
217	Consuming & Lifestyle	Shopping	FMCG/CPG	09: Hot Drinks	This person is highly likely to have high spending on Hot Drinks: Pure Coffer Taditional, Pure Coffee Capsules, Instant Iced Tea, Fruit Tea, Green Tea, Instant Tea, Coffee Substitute, Ocoa Containing Beverages, Herbal Tea, Instant Coffee, Rooibos, Chcolate Specialty, Black Tea	8.751.000
218	Consuming & Lifestyle	Shopping	FMCG/CPG	10: Wet Finished Products ("Nassfertigprodukte")"	This person is highly likely to have high spending on Wet Finished Products (Nassfertigprodukter'): Butter Baguettes, Desert Sauces, Canned Vegetables, Groats, Canned Pickles, Milk Concentrates, Wet Ready Meals Incl. Ravioli, Liquid Soup, Canned Fruit, Red Cabbage, Preserved Mushrooms, Sour Tinned Food, Sauerkraut, Partial Ready Meals, Sausage Canned, Sausage Treats'	8.486.000
219	Consuming & Lifestyle	Shopping	FMCG/CPG	11: Ice Cream	This person is highly likely to have high spending on Ice Cream: Edible Ice Household-Pack., Edible Ice Small Pack., Edible Ice Multipack.	6.925.000
220	Consuming & Lifestyle	Shopping	FMCG/CPG	12: Spirits	This person is highly likely to have high spending on Spirits: Anise Spirits, Fruity Spirits, Grappa, Clear Spirits, Herb Spirits, Liqueurs, Fruit Brandy Incl. Calvados, Rum & Rum Mixed Spirits, Spirits Miexed Drinks, Tequila, Brandy & Brandy Mixed Spirits & Cognac, Vermouth And Aperitif, Whiskey	5.652.000
221	Consuming & Lifestyle	Shopping	FMCG/CPG	13: Confectionery	This person is highly likely to have high spending on Confectionery: Bonbons, Erfrischungsstäbchen, Fruit Gum & Wine Gum, Jelly Products, Halloween, Cough Bonbons, Potato Chips, Remaining Snacks, Chewing Gum, Liquorice, Lollippo, Nuts & Nut Specialties, Easter Items, Praline, Puffed Rice, Foam Waffles, Sparkling Sugar, Chocolate Snacks, Chocolate Kisses, Chocolate Bar, Chocolate Snackities, Sweet Pastry, Bar Of Chocolate, Christmas Cookies, Christmas Chocolate Articles	8.483.000
222	Consuming & Lifestyle	Shopping	FMCG/CPG	14: Frozen Food	This person is highly likely to have high spending on Frozen Food: Frozen Bakery, Frozen Baguettes, Frozen Roasted Meat, Frozen Ready Meals, Frozen Fish, Frozen Fruits, Frozen Vegetables, Frozen Potato Products, Frozen Pizza, Remaining Frozen Foods, Frozen Raw Meat	4.471.000
223	Consuming & Lifestyle	Shopping	FMCG/CPG	15: Dry Finished Products ("Trockenfertigprodukte")"	This person is highly likely to have high spending on Dry Finished Products. Trochenfertignoduke*): Packaged Flour, Baking Article Decor, Baking Article Nuts & Almonds, Baking Mixes, Cooking Chocolate, Bread & Bunb Doughs, Stocks & Boullons, Cereals, Bread & Bunb Doughs, Stocks & Boullons, Cereals, Preserve Helper, Fine Corn Starch, Fix Products, Gelatin, Gellant, Oatmeal, Legumes, Potato Dry Products, Cake Icing Incl. Couverture, Cereal, Natron, Nutrient Foods Incl. Tofu, Breadcrumbs, Custard Powder, Rice & Rice Mixes, Salt, Other Dry Finished Products, Sauce Thickener, Sauce Powder, Soup Garrishs, Sweet Dried Ready Meals, Pasta, Traditional Baking Article, Dry Finished Meals Incl. Instant, Dry Fruits, Dry Sauces, Dry Soups Incl. Instant, Sugar*	7.895.000
224	Consuming & Lifestyle	Shopping	FMCG/CPG	16: Wine & Sparkling Wine	This person is highly likely to have high spending on Wine & Sparkling Wine: Dessert Wines, Exotic Fruit Sparkling Wines, Mixing Boxes Wines & Sparkling Wine, Semi_Sparkling Wine, Rose Wine, Red Wine, Sparkling Wine Incl. Champagne, Sherry, Wine-Based Winy Beverages, White Wine	7.861.000
225	Consuming & Lifestyle	Shopping	FMCG/CPG	17: White Line (Milk Products)	This person is highly likely to have high spending on White Line (Milk Products): Buttermilk, Creme Fraich Cheese, Soured Milk, Done Pudding, Fruit Yogurt Incl. Probiotics, Fruit Curd, Refrigerated Milk Snacks, Spice Quark, Kelfr, Milk Mied Drinks, Rice Pudding, Whey, Natural Yogurt Incl. Probiotics, Nature Quark, Sour Cream & Schmand, Whipped Cream, Aerosol Whipped Cream, Drinking Yogurt Incl. Probiotics, Drink Milk	6.833.000

					This person is highly likely to have high spending on	
226	Consuming & Lifestyle	Shopping	FMCG/CPG	18: Sausages	Sausages: Boiled Sausage, Cooked Sausage, Meat Preparation, Cooked Ham, Cooked Sausage, Raw Ham, Raw Sausage, Other Sausage, Bacon	7.918.000
227	Consuming & Lifestyle	Shopping	FMCG/CPG	19: Baby Food	This person is highly likely to have high spending on Baby Food: Baby Drinks, Baby Food, Baby Water, Infant Food, Dairy Food	8.621.000
228	Consuming & Lifestyle	Shopping	FMCG/CPG	20: Baby Care	This person is highly likely to have high spending on Baby Care: Baby & Kids Hair Care, Baby & Kids Care, Baby & Kids Wipes, Baby & Kids Washing Products, Baby Bottles, Baby Bottle & Sucker Equipment, Baby Sucker, Learning Dishes, Dry Baby Wipes, Disposable Diapers	1.600.000
229	Consuming & Lifestyle	Shopping	FMCG/CPG	21: Decorative Cosmetics	This person is highly likely to have high spending on Decorative Cosmetics: Colour Cosmetics Eyes, Colour Cosmetics Face, Colour Cosmetics Lips, Colour Cosmetics Brand, Colour Cosmetics Upher, Make-Up Remover, Nail Polish Remover	2.752.000
230	Consuming & Lifestyle	Shopping	FMCG/CPG	22: Health & Fitness Products	This person is highly likely to have high spending on Health & Fitness Products: Dextrose, Fruit Sugar, Lube, Insect Repellants, Condoms, Noise Prevention, After The Stitch Products, Stevia, Sweetening, Wound Care	3.677.000
231	Consuming & Lifestyle	Shopping	FMCG/CPG	23: Hair Care	This person is highly likely to have high spending on Hair Care: Colour Sealer, Hairdrey Lotion, Hairdressing Creme, Hair Colors, Hair Setting Lotion, Deep Conditioner, Hair Oil, Hair Foam, Hairspray, Hair Conditioner, Shampoo, Hair Water, Home Permanent Waves, Wetgel	4.189.000
232	Consuming & Lifestyle	Shopping	FMCG/CPG	24: Household Goods	This person is highly likely to have high spending on Household Goods: Batteries, Broom & Broomsticks, Window Wiper, Wet Wiper, Flat Wiper Systems, Fluff Sweeper, Household Gloves, Household Sponges, Household Towels, Scrubber & Scrubber Handle, Sponge Wiper, Pot Cleaner, Water Squeegee, Mop	7.261.000
233	Consuming & Lifestyle	Shopping	FMCG/CPG	25: Household Paper & Foils	This person is highly likely to have high spending on Household Paper & Folis: Aluminum Foli, Baking Paper Incl. Cross & Firti, Roast Foli, Sandwich Paper, Ice Ball & Ice Cube Bags, Airtight Bag & Baggie, Cling Film, Freezer & Freezer Cooking Bags, Coffee Filter, Microwave Foli, Trash Bags & Garbage Bags, Tea Filter	6.727.000
234	Consuming & Lifestyle	Shopping	FMCG/CPG	26: Care Cosmetics	This person is highly likely to have high spending on Care Cosmetics: Acne Medicine, After-Shave Products, Bath Additive, Deodorant, Shower Additive, Depilatory, Tonicizing Soap, Foot Care, Face Masks, Facial Care, Facial Cleansing, Hand Usinfection, Skin Care Products, Lip Care, Wet Shaving Products, Perfume, Pre Shave, Shavers, Razor Blades, Sun Protection Incl. Apres	7.073.000
235	Consuming & Lifestyle	Shopping	FMCG/CPG	27: Oral Care	This person is highly likely to have high spending on Oral Care: Electric Toothbrushes, Electric Replacement Brushes, Interdental Products, Mouth Shower, Oral Hygiene, Mouth Rinses, Mouthwash & Mouthspray, Tooth Whitening, Toothbrushes, Toothpaste, Medical Adhesive, Dental Protheses Cleaner, Dental Woods, Dental Floss	7.662.000
236	Consuming & Lifestyle	Shopping	FMCG/CPG	28: Otc Goods	This person is highly likely to have high spending on Otc Goods: Construction / Strengthening Medicine, Calming Nerves, Cold Medicine, Schi-Hair-Nalis, Medical Tea In Bags, Circuit & Cholesterol, Stomach & Digestive, Melissengeist, Rheuma & Muscles, Painkiller, Other Otc Medicine, Vitamins & Minerals	7.112.000
237	Consuming & Lifestyle	Shopping	FMCG/CPG	29: Paper Hygiene	This person is highly likely to have high spending on Paper Hygiene: Sanitary Towel, Wet Wipes, Incontinence Products, Cosmetic Wipes, Kitchen Tissue, Paper Napkins, Paper Handkerchiefs, Panty Liners, Breast Pad, Tampons, Toillet Paper Wet, Toilet Paper Dry, Cotton Balls, Cotton Pads, Cotton Swab, Zigzag Cotton	6.324.000
238	Consuming & Lifestyle	Shopping	FMCG/CPG	30: Cleaning Agent	This person is highly likely to have high spending on Cleaning Agent: Oven & Grill Cleaner, Bathroom Cleaner, Flushing Tank Cleaner, Glasses Wipe, Nonferrous Cleaner, Despending Tank Cleaner, Glasses Wipe, Nonferrous Cleaner, Disinfectant Cleaner, Stainless Steel Cleaner, Floor Care, Device Softening Agent, Glass Cleaner, Hand Dishwasher Detergents, Household Cleaner, Hor Plate Cleaner, Insecticides, Household Cleaner, Hor Plate Cleaner, Insecticides, Lime & Rust Cleaner, Air Dehumdiffer Not Electric, Air Freshener, Dishwasher. Fragrance Dispenser, Dishwasher. Rinse, Dishwasher. Caresp, Dishwasher. Saits, Furniture Care Products, Pipe Cleaner, Sanitary Cleaner, Abrasive, Silver Cleaning Agents, Carpet Cleaner, Tollet Cleaner	8.112.000
239	Consuming & Lifestyle	Shopping	FMCG/CPG	31: Animal Feed & Hygiene	This person is highly likely to have high spending on Animal Feed & Hyglene: Fish Food, Dog Food Wet, Dog Food Dry, Dog Snacks, Cat Food Wet, Cats Food Dry, Cats Snacks, Cat Litter, Rodent Food, Frozen Animal Feed, Bird Feed, Bird Litter, Winter Food	7.496.000
240	Consuming & Lifestyle	Shopping	FMCG/CPG	32: Laundry Detergent	This person is highly likely to have high spending on Laundry Detergent: Fine & Wool Detergent, Stain Treatment, Curtains Treatment, Strengths & Stiff Textile, Textile Fresheners, Textile Color, Dry Cleaning, Universal Detergent, Laundry Disinfection, Wash Decolorizer, Fabric Softener, Water Softener	5.705.000
241	Consuming & Lifestyle	Shopping	FMCG/CPG	33: Fresh Food	This person is highly likely to have high spending on Fresh Food: Bakery Fresh, Fruit, Vegetables, Meat & Sausage, Fish & Seafood, Eggs	7.347.000

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242	Consuming & Lifestyle	Shopping	FMCG/CPG	34: Cheese From Counter	This person is highly likely to have high spending on Cheese From Counter: Blue Cheese Self-Service, Ferta Self-Service, Cream Cheese Self-Service, Semisolid Sliced Cheese Self-Service, Hard Cheese & Sliced Cheese Self-Service, Mozzarella Self-Service, Washed Rind Cheese Self-Service, Processed Cheese Self- Service, Soft Cheese Self-Service, Other Cheese	8.716.000
243	Consuming & Lifestyle	Shopping	Retail	01: Car accessories	This person is highly likely to have high spending on car accessories like car radios, loudspeakers, seat covers, etc.	coming soon
244	Consuming & Lifestyle	Shopping	Retail	02: Balcony & Terrace	This person is highly likely to have high spending on garden decoration and furniture. The target group most likely has a balcony or terrace.	coming soon
245	Consuming & Lifestyle	Shopping	Retail	03: Camping & Outdoor	This person is highly likely to have high spending on camping and outdoor products like camping stoves, sleeping bags, etc.	coming soon
246	Consuming & Lifestyle	Shopping	Retail	04: Photo	This person is highly likely to have high spending on cameras and equipment.	coming soon
247	Consuming & Lifestyle	Shopping	Retail	05: Amateur gardeners	This person is highly likely to have high spending on plants and gardening tools like seeds, scarifiers, lawn mowers, etc.	coming soon
248	Consuming & Lifestyle	Shopping	Retail	06: Home textiles	This person is highly likely to have high spending on home textiles such as bed linen, towels, curtains and table linen.	coming soon
249	Consuming & Lifestyle	Shopping	Retail	07: Toys & Children	This person is highly likely to have high spending on	coming soon
250	Consuming & Lifestyle	Shopping	Retail	08: Kitchen & Household	toys and children's items.  This person is highly likely to have high spending on cooking and eating utensils such as tablewear, coffee makers, vacuum cleaners, etc.	coming soon
254					This person is highly likely to have high spending on	
251	Consuming & Lifestyle	Shopping	Retail	09: Leather goods	bags, suitcases and accessories.  This person is highly likely to have high spending on	coming soon
252	Consuming & Lifestyle	Shopping	Retail	10: Furniture & Interior Decoration	furniture and decorative items, e.g. complete kitchens, shelves, carpets, etc.	coming soon
253	Consuming & Lifestyle	Shopping	Retail	11: Gifts & Novelties	This person is highly likely to have high spending on gifts and novelties.	coming soon
254	Consuming & Lifestyle	Shopping	Retail	12: Jewellery	This person is highly likely to have high spending on jewellery and watches.	coming soon
255	Consuming & Lifestyle	Shopping	Retail	13: Cosmetics & Body Care	This person is highly likely to have high spending on cosmetics and body care products.	coming soon
256	Consuming & Lifestyle	Shopping	Retail	14: Sport & Fitness	This person is highly likely to have high spending on sports products like home trainers, inline-skates, bicyles, sports bags, etc.	coming soon
257	Consuming & Lifestyle	Shopping	Retail	15: Consumer electronics	This person is highly likely to have high spending on consumer electronics like audio equipment, TVs, etc.	coming soon
258	Consuming & Lifestyle	Shopping	Retail	16: DIY	This person is highly likely to have high spending on DIY products like hammers, carpets, screwdrivers,	coming soon
259	Consuming & Lifestyle	Shopping	Retail	17: White goods	etc. This person is highly likely to have high spending on white goods like dishwashers, dryers, washing	coming soon
260	Consuming & Lifestyle	Shopping	Fashion	11: Men's fashion (leisure)	machines, etc.  This person is highly likely to have high spending on modern leisure wear for men e.g. clothes for outdoor or sport activities, relaxing, etc.	coming soon
261	Consuming & Lifestyle	SIGMA-Milieus	Sigma-Milieu 01 "Etabliertes Milieu" (Upper Conservative Segment)		This person most likely belongs to the Sigma-Milleu "Upper Conservative Segment". Sigma is an established marketing research segmentation for targeting groups.	2.288.000
262	Consuming & Lifestyle	SIGMA-Milieus	Sigma-Milieu 02 "Traditionelles bürgerliches Milieu" (Traditional Mainstream)		This person most likely belongs to the Sigma-Milieu "Traditional Mainstream". Sigma is an established marketing research segmentation for targeting groups.	2.105.000
263	Consuming & Lifestyle	SIGMA-Milieus	Sigma-Milieu 03 "Traditionelles Arbeitermilieu" (Traditional Blue Collar Segment)		This person most likely belongs to the Sigma-Milieu "Traditional Blue Collar Segment". Sigma is an established marketing research segmentation for targeting groups.	962.000
264	Consuming & Lifestyle	SIGMA-Milieus	Sigma-Milieu 04 "Konsummaterialistisches Milieu" (Pragmatic Strivers)		This person most likely belongs to the Sigma-Milieu "Pragmatic Strivers". Sigma is an established marketing research segmentation for targeting groups.	1.987.000
265	Consuming & Lifestyle	SIGMA-Milieus	Sigma-Milieu 05 "Aufstiegsorientiertes Milieu" (Social Climber Segment)		This person most likely belongs to the Sigma-Milieu "Social Climber Segment". Sigma is an established marketing research segmentation for targeting groups.	7.770.000
266	Consuming & Lifestyle	SIGMA-Milieus	Sigma-Milieu 06 "Modernes bürgerliches Milieu" (Conventional Modern Mainstream)		This person most likely belongs to the Sigma-Milieu "Conventional Modern Mainstream". Sigma is an established marketing research segmentation for targeting groups.	2.584.000
267	Consuming & Lifestyle	SIGMA-Milieus	Sigma-Milieu 07 "Modernes Arbeitnehmermilieu" (Progressive Modern Mainstream)		This person most likely belongs to the Sigma-Milieu "Progressive Modern Mainstream". Sigma is an established marketing research segmentation for targeting groups.	5.104.000
268	Consuming & Lifestyle	SIGMA-Milieus	Sigma-Milieu 08 "Liberal-Intellektuelles Milieu" (Upper Liberal Segment)		This person most likely belongs to the Sigma-Milieu "Upper Liberal Segment". Sigma is an established marketing research segmentation for targeting groups.	2.292.000
269	Consuming & Lifestyle	SIGMA-Milieus	Sigma-Milieu 09 "Hedonistisches Milieu" (Counter Culture)		This person most likely belongs to the Sigma-Milieu "Counter Culture". Sigma is an established marketing research segmentation for targeting groups.	4.039.000
270	Consuming & Lifestyle	SIGMA-Milieus	Sigma-Milieu 10 "Postmodernes Milieu" (Postmodern Segment)		This person most likely belongs to the Sigma-Milieu "Postmodern Segment". Sigma is an established marketing research segmentation for targeting groups.	4.780.000
271	Consuming & Lifestyle	Sinus-Milieus	Sinus-Milleu 01 "Konservativ-Etablierte" (Established Conservatives)		This person most likely belongs to the Sinus-Milieu "Established Conservatives". They are characterized by a sense of responsibility and ethics combined with the wish to lead and maintain their status. Sinus is an established marketing research segmentation for targeting groups.	2.883.000
272	Consuming & Lifestyle	Sinus-Milieus	Sinus-Milleu 02 "Liberal-Intellektuelle" (Liberal Intellectuals)		This person most likely belongs to the Sinus-Milleu "Liberal Intellectuals". They are characterized by a critical post materialistic world view combined with a wish for self-enfolding. Sinus is an established marketing research segmentation for targeting groups.	1.996.000
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273 Consuming & Lifestyle Sinus-Milieus Sinus-Milieu 03 "Performer" (High Achievers)  274 Consuming & Lifestyle Sinus-Milieus Sinus-Milieu 04 "Expeditive" (Digital Avantgarde)  275 Consuming & Lifestyle Sinus-Milieus Sinus-Milieu 05 "Bürgerliche Mitte" (New Middle class)  276 Consuming & Lifestyle Sinus-Milieus Sinus-Milieu 06 "Adaptiv-Pragmatische" (Adaptive Pragmatists)  277 Consuming & Lifestyle Sinus-Milieus Sinus-Milieu 07 "Sozialökologische" (Socioecologicals)		This person most likely belongs to the Sinus-Milieu "High Achieves". They are characterized by global thinking, high affinity for technology, and a self-perception as consumer and stylistic avant-garde. Sinus is an established marketing research segmentation for targeting groups.  This person most likely belongs to the Sinus-Milieu "Digital Avantgarde". They are characterized by mental, cultural and geographical mobility, strong online and offline connections and the search for new challenges and solutions. Sinus is an established marketing research segmentation for targeting groups.  This person most likely belongs to the Sinus-Milieu "New Middle class". They are characterized by a general agreement with the social status quo combined with a wish for economic and social success and financial wellbeing. Sinus is an established marketing research segmentation for targeting groups.  This person most likely belongs to the Sinus-Milieu "Adaptive Pragmatists". They are characterized by	2.358.000
275 Consuming & Lifestyle Sinus-Milieus Sinus-Milieu O5 "Bürgerliche Mitte" (New Middle class)  276 Consuming & Lifestyle Sinus-Milieus Sinus-Milieu O6 "Adaptiv-Pragmatische" (Adaptive Pragmatists)		"Digital Avantgarde". They are characterized by mental, cultural and geographical mobility, strong online and offline connections and the search for new challenges and solutions. Sinus is an established marketing research segmentation for targeting groups.  This person most likely belongs to the Sinus-Millieu "New Mildide class". They are characterized by a general agreement with the social status quo combined with a wish for economic and social success and financial wellbeing. Sinus is an established marketing research segmentation for targeting groups.  This person most likely belongs to the Sinus-Millieu "Adaptive Pragmatists". They are characterized by	
276 Consuming & Lifestyle Sinus-Milleus class)  276 Consuming & Lifestyle Sinus-Milleus Sinus-Milleus (Adaptive Pragmatists)  277 Consuming & Lifestyle Sinus-Milleus Sinus-Milleus Sinus-Milleu 07 "Sozialökologische" (Socio-		"New Middle class". They are characterized by a general agreement with the social status quo combined with a wish for economic and social success and financial wellbeing. Sinus is an established marketing research segmentation for targeting groups. This person most likely belongs to the Sinus-Milieu "Adaptive Pragmatists". They are characterized by	3.002.000
(Adaptive Pragmatists)  277 Consuming & Lifestyle Sinus-Milleus Sinus-Milleus Sinus-Milleus (Socio-		"Adaptive Pragmatists". They are characterized by	
		high flexibility and the willingness to adjust and perform, combined with a wish for fun and entertainment. Sinus is an established marketing research segmentation for targeting groups.	2.765.000
		This person most likely belongs to the Sinus-Milleu "Socio-ecologicals". They are characterized by a strong ecological and social consciousness and are sceptical of globalization, combined with a wish for political correctness and acceptance of diversity. Sinus is an established marketing research segmentation for targeting groups.	1.910.000
278 Consuming & Lifestyle Sinus-Milleus Sinus-Milleu 08 "Traditionelle" (Traditionals)		This person most likely belongs to the Sinus-Milieu "Traditionals". They are characterized by traditional working culture and prudence, combined with a wish for stability and order. Sinus is an established marketing research segmentation for targeting groups.	3.108.000
279 Consuming & Lifestyle Sinus-Milieus Sinus-Milieu 9 "Konsumorientierte Materialisten" (Consumer Materialists)		This person most likely belongs to the Sinus-Milieu "Consumer Materialists". They are characterized by their interest for consumption and materialistic safety, combined with the whish for recognition and belonging. Sinus is an established marketing research segmentation for targeting groups.	2.423.000
280 Consuming & Lifestyle Sinus-Milieus Sinus-Milieu 10 "Hedonisten" (Escapists)		This person most likely belongs to the Sinus-Milieu "Escapists". They are characterized by an easygoing and carefree approach to life, focusing on the here and now, combined with the wish to escape daily routine in their free time. Sinus is an established marketing research segmentation for targeting groups.	4.807.000
281 Consuming & Lifestyle Telco 01: Flatrate User		This Person is likely to have a flatrate contract.	11.132.000
282 Consuming & Lifestyle Telco 02: Prepaid		This Person is likely to have a prepaid contract.	3.024.000
283 Consuming & Lifestyle Telco 03: Provider Changers		This Person is likely to change his/her mobile phone contract.	4.564.000
284 Demographics & Lifestage Household type 01: Young adult(s) in household		This household likely has adult children aged 18 years or older.	5.654.000
285 Demographics & Lifestage Household type 02: Pensioner status		This person is highly likely to be retired from work.	2.622.000
286 Demographics & Lifestage Household type 03: Empty nesters		This highly likely is an empty nester household.	2.177.000
287 Demographics & Lifestage Household type 04: DINKs		This person is highly likely to live in a DINK	
288 Demographics & Lifestage Household type 05: Grownup kids at Home		household.	3.042.000
		household.  This person is highly likely to live in a household with grownup children.	3.042.000 3.339.000
289 Demographics & Lifestage Income & Purchasing Power Affluency 01: Affluent		This person is highly likely to live in a household with	
		This person is highly likely to live in a household with grownup children.	3.339.000
290 Demographics & Lifestage Power Affluency UI: Affluent 290 Demographics & Lifestage Power Income & Purchasing Power 2.000 to 2.600 EURO 291 Demographic & Lifestage Income & Purchasing Power 2.000 to 2.600 EURO 292 Demographic & Lifestage Power 2.000 to 2.600 EURO OZ. Estimated monthly net income		This person is highly likely to live in a household with grownup children.  This household is highly likely to be affluent.  This household is highly likely to have a monthly net income 2.000 to 2.600 EURO.  This household is highly likely to have a monthly net	3.339.000 6.080.000
290 Demographics & Lifestage Power Affluency UI: Affluent UI: Come 1 Income 2 Purchasing Power 1 Income 2 Purchasing Power 2.000 to 2.600 EURO 1 Income 2 Purchasing Power 1 Income 2 Power 2.000 to 3.600 EURO 1 Income 2 Power 2.000 to 3.600 EURO 2.5 Estimated monthly net income 2.600 EURO 3.600 EU		This person is highly likely to live in a household with grownup children.  This household is highly likely to be affluent.  This household is highly likely to have a monthly net income 2.000 to 2.600 EURO.  This household is highly likely to have a monthly net income 2.600 to 3.600 EURO.  This household is highly likely to have a monthly net income 2.600 to 3.600 EURO.	3.339.000 6.080.000 3.677.000
290 Demographics & Lifestage Power Income & Purchasing Power Income & Purchasing Power 2.000 to 2.600 EURO 291 Demographics & Lifestage Income & Purchasing Power 2.000 to 2.600 EURO 02: Estimated monthly net income Power 2.600 to 3.600 EURO 02: Estimated monthly net income Power 2.600 to 3.600 EURO 03: Estimated monthly net income Power 04: Estimated monthly net income Power 05: Estimated monthly net inco		This person is highly likely to live in a household with grownup children.  This household is highly likely to be affluent.  This household is highly likely to have a monthly net income 2.000 to 2.600 EURO.  This household is highly likely to have a monthly net income 2.600 to 3.600 EURO.  This household is highly likely to have a monthly net income 3.600 to 3.600 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.	3.339.000 6.080.000 3.677.000 5.330.000
Demographics & Lifestage   Power   Income   Income   Income   O1: Estimated monthly net income   O2:	04: Estimated monthly net	This person is highly likely to live in a household with grownup children.  This household is highly likely to be affluent.  This household is highly likely to have a monthly net income 2.000 to 2.600 EURO.  This household is highly likely to have a monthly net income 2.600 to 3.600 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income and the substance of the subst	3.339.000 6.080.000 3.677.000 5.330.000 4.922.000
Demographics & Lifestage   Power   Affluency   UI: Affluent	income 1.500 to 2.000 EURO  05: Estimated monthly net	This person is highly likely to live in a household with grownup children.  This household is highly likely to be affluent.  This household is highly likely to have a monthly net income 2.000 to 2.600 EURO.  This household is highly likely to have a monthly net income 2.600 to 3.600 EURO.  This household is highly likely to have a monthly net income 2.600 to 5.000 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income more than 5.000 EURO.  This household is highly likely to have a monthly net income 1.500 to 2.000 EURO.  This household is highly likely to have a monthly net income 1.500 to 2.000 EURO.	3.339.000 6.080.000 3.677.000 5.330.000 4.922.000 5.023.000
290 Demographics & Lifestage Power Income Purchasing Power 2.000 to 2.600 EURO 1. Estimated monthly net income 2.000 to 2.600 EURO 1. Estimated monthly net income 2.000 to 2.600 EURO 1. Estimated monthly net income 2.000 to 2.600 EURO 1. Estimated monthly net income 2.000 to 3.600 EURO 1. Estimated monthly net income 2.000 to 3.600 EURO 1. Estimated monthly net income 2.000 to 3.600 EURO 1. Estimated monthly net income 2.000 to 3.600 EURO 1. Estimated monthly net income 3.600 to 5.000 EURO 1. Estimated monthly net income 2.000 to 3.600 EURO 1. Estimated monthly net income 2.000 to 3.600 EURO 1. Estimated monthly net income 2.000 to 3.600 EURO 1. Estimated monthly net income 2.000 EURO 1. Estimated monthly net income 2.000 EURO 1. Estimated monthly net income 2.000 EURO 1. Estimated monthly net income 3.600 to 5.000 EURO 1. Estimated monthly net income 2.000 EURO 1. Estimated monthly net income 3.600 to 5.000 EURO 1. Estimated monthly net income 3.600 to 5.000 EURO 1. Estimated monthly net income 3.600 to 5.000 EURO 1. Estimated monthly net income 4. Estimated monthly net income 5. Estimated monthly ne	income 1.500 to 2.000 EURO	This person is highly likely to live in a household with grownup children.  This household is highly likely to be affluent.  This household is highly likely to have a monthly net income 2.000 to 3.600 EURO.  This household is highly likely to have a monthly net income 2.600 to 3.600 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income nore than 5.000 EURO.  This household is highly likely to have a monthly net income 1.500 to 2.000 EURO.  This household is highly likely to have a monthly net income 2.000 to 2.500 EURO.  This household is highly likely to have a monthly net income 2.000 to 2.500 EURO.	3.339.000 6.080.000 3.677.000 5.330.000 4.922.000 5.023.000 9.588.000
290 Demographics & Lifestage Power Income & Purchasing Power Income & Purchasing Power 2.000 to 2.600 EURO 2.000 to 2.600 EURO 2.000 to 2.600 EURO 2.000 to 3.600 EURO 2.600 EUR	05: Estimated monthly net income 2.000 to 2.500 EURO	This person is highly likely to live in a household with grownup children.  This household is highly likely to be affluent.  This household is highly likely to have a monthly net income 2.000 to 2.600 EURO.  This household is highly likely to have a monthly net income 2.000 to 3.600 EURO.  This household is highly likely to have a monthly net income 2.000 to 5.000 EURO.  This household is highly likely to have a monthly net income 3.000 EURO.  This household is highly likely to have a monthly net income more than 5.000 EURO.  This household is highly likely to have a monthly net income 1.500 to 2.000 EURO.  This household is highly likely to have a monthly net income 2.000 to 2.500 EURO.  This household is highly likely to have a monthly net income 2.000 to 2.500 EURO.	3.339.000 6.080.000 3.677.000 5.330.000 4.922.000 5.023.000 9.588.000 3.674.000
290   Demographics & Lifestage   Power   Income & Purchasing   Income   Income & Purchasing   Income	income 1.500 to 2.000 EURO 05: Estimated monthly net income 2.000 to 2.500 EURO 06: Estimated monthly net income 2.500 to 3.000 EURO 07: Estimated monthly net income 3.000 to 3.500 EURO	This person is highly likely to live in a household with grownup children.  This household is highly likely to be affluent.  This household is highly likely to have a monthly net income 2.000 to 2.600 EURO.  This household is highly likely to have a monthly net income 2.600 to 3.600 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income 1.600 to 5.000 EURO.  This household is highly likely to have a monthly net income 1.500 to 2.000 EURO.  This household is highly likely to have a monthly net income 2.000 to 2.500 EURO.  This household is highly likely to have a monthly net income 2.500 to 3.000 EURO.  This household is highly likely to have a monthly net income 2.500 to 3.000 EURO.  This household is highly likely to have a monthly net income 2.500 to 3.000 EURO.	3.339.000 6.080.000 3.677.000 5.330.000 4.922.000 5.023.000 9.588.000 2.933.000 2.334.000
Demographics & Lifestage   Power   Armitency   UI: Armitent	income 1.500 to 2.000 EURO  05: Estimated monthly net income 2.000 to 2.500 EURO  06: Estimated monthly net income 2.500 to 3.000 EURO  07: Estimated monthly net income 3.000 to 3.500 EURO  08: Estimated monthly net income 3.500 to 4.000 EURO	This person is highly likely to live in a household with grownup children.  This household is highly likely to be affluent.  This household is highly likely to have a monthly net income 2.000 to 2.600 EURO.  This household is highly likely to have a monthly net income 2.000 to 3.600 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income and the income or than 5.000 EURO.  This household is highly likely to have a monthly net income 1.500 to 2.000 EURO.  This household is highly likely to have a monthly net income 2.000 to 2.500 EURO.  This household is highly likely to have a monthly net income 2.500 to 3.000 EURO.  This household is highly likely to have a monthly net income 3.000 to 3.500 EURO.  This household is highly likely to have a monthly net income 3.000 to 3.500 EURO.	3.339.000 6.080.000 3.677.000 5.330.000 4.922.000 5.023.000 9.588.000 3.674.000
Demographics & Lifestage   Power   Income & Purchasing   Power   Income   Demographics & Lifestage   Power   Income & Purchasing   Income   Demographics & Lifestage   Income & Purchasing   Income   Demographics & Lifestage   Income & Purchasing   Income   Demographics & Lifestage   Income & Purchasing   I	income 1.500 to 2.000 EURO 05: Estimated monthly net income 2.000 to 2.500 EURO 06: Estimated monthly net income 2.500 to 3.500 EURO 07: Estimated monthly net income 3.000 to 3.500 EURO 08: Estimated monthly net income 3.500 to 4.000 EURO 09: Estimated monthly net income 4.000 to 4.500 EURO	This person is highly likely to live in a household with grownup children.  This household is highly likely to be affluent.  This household is highly likely to have a monthly net income 2.000 to 2.600 EURO.  This household is highly likely to have a monthly net income 2.600 to 3.600 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income 1.500 to 2.000 EURO.  This household is highly likely to have a monthly net income 1.500 to 2.000 EURO.  This household is highly likely to have a monthly net income 2.000 to 2.500 EURO.  This household is highly likely to have a monthly net income 2.000 to 3.000 EURO.  This household is highly likely to have a monthly net income 3.000 to 3.500 EURO.  This household is highly likely to have a monthly net income 3.000 to 3.500 EURO.  This household is highly likely to have a monthly net income 3.000 to 3.500 EURO.  This household is highly likely to have a monthly net income 3.000 to 4.000 EURO.  This household is highly likely to have a monthly net income 3.000 to 4.000 EURO.	3.339.000 6.080.000 3.677.000 5.330.000 4.922.000 5.023.000 9.588.000 2.933.000 2.334.000
Power   Armiency   UII Armient	income 1.500 to 2.000 EURO  05: Estimated monthly net income 2.000 to 2.500 EURO  06: Estimated monthly net income 2.500 to 3.000 EURO  07: Estimated monthly net income 3.000 to 3.500 EURO  08: Estimated monthly net income 3.500 to 4.000 EURO  09: Estimated monthly net income 4.500 to 4.500 EURO  10: Estimated monthly net income 4.500 to 5.000 EURO	This person is highly likely to live in a household with grownup children.  This household is highly likely to be affluent.  This household is highly likely to have a monthly net income 2.000 to 2.600 EURO.  This household is highly likely to have a monthly net income 2.000 to 3.600 EURO.  This household is highly likely to have a monthly net income 2.600 to 3.600 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income 1.500 to 2.000 EURO.  This household is highly likely to have a monthly net income 1.500 to 2.000 EURO.  This household is highly likely to have a monthly net income 2.000 to 2.500 EURO.  This household is highly likely to have a monthly net income 2.000 to 3.000 EURO.  This household is highly likely to have a monthly net income 2.000 to 3.500 EURO.  This household is highly likely to have a monthly net income 3.500 to 4.000 EURO.  This household is highly likely to have a monthly net income 3.500 to 4.000 EURO.  This household is highly likely to have a monthly net income 3.500 to 4.000 EURO.  This household is highly likely to have a monthly net income 4.000 to 4.500 EURO.	3.339.000 6.080.000 3.677.000 5.330.000 4.922.000 5.023.000 9.588.000 2.933.000 2.334.000
290   Demographics & Lifestage   Power   Armiency   UI: Armient	income 1.500 to 2.000 EURO  05: Estimated monthly net income 2.000 to 2.500 EURO  06: Estimated monthly net income 2.500 to 3.000 EURO  07: Estimated monthly net income 3.000 to 3.500 EURO  08: Estimated monthly net income 3.000 to 4.500 EURO  09: Estimated monthly net income 4.000 to 4.500 EURO  10: Estimated monthly net income 4.000 to 4.500 EURO	This person is highly likely to live in a household with grownup children.  This household is highly likely to be affluent.  This household is highly likely to have a monthly net income 2.000 to 2.600 EURO.  This household is highly likely to have a monthly net income 2.600 to 3.600 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income and the store of the stor	3.339.000 6.080.000 3.677.000 5.330.000 4.922.000 5.023.000 9.588.000 2.933.000 2.334.000 1.513.000
Demographics & Lifestage   Power   Income & Purchasing   Power   Income & Purchasing   Income & Purchasing   Power   Income & Purchasing   Power   Income & Purchasing   Incom	income 1.500 to 2.000 EURO  05: Estimated monthly net income 2.000 to 2.500 EURO  06: Estimated monthly net income 2.500 to 3.500 EURO  07: Estimated monthly net income 3.500 to 3.500 EURO  08: Estimated monthly net income 3.500 to 4.000 EURO  09: Estimated monthly net income 4.000 to 4.500 EURO  10: Estimated monthly net income 4.500 to 5.000 EURO  11: Estimated monthly net income 4.500 to 5.000 EURO	This person is highly likely to live in a household with grownup children.  This household is highly likely to be affluent.  This household is highly likely to have a monthly net income 2.000 to 2.600 EURO.  This household is highly likely to have a monthly net income 2.000 to 3.600 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income and the income of the income o	3.339.000 6.080.000 3.677.000 5.330.000 4.922.000 5.023.000 9.588.000 2.933.000 2.334.000 1.513.000 1.856.000
Demographics & Lifestage   Power   Income & Purchasing   Power   Income & Purchasing	income 1.500 to 2.000 EURO  05: Estimated monthly net income 2.000 to 2.500 EURO  06: Estimated monthly net income 2.500 to 3.500 EURO  07: Estimated monthly net income 3.500 to 3.500 EURO  08: Estimated monthly net income 3.500 to 4.000 EURO  09: Estimated monthly net income 4.000 to 4.500 EURO  10: Estimated monthly net income 4.500 to 5.000 EURO  11: Estimated monthly net income 4.500 to 5.000 EURO	This person is highly likely to live in a household with grownup children.  This household is highly likely to be affluent.  This household is highly likely to have a monthly net income 2.000 to 2.600 EURO.  This household is highly likely to have a monthly net income 2.000 to 3.600 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income 3.600 to 5.000 EURO.  This household is highly likely to have a monthly net income 1.500 to 2.000 EURO.  This household is highly likely to have a monthly net income 2.000 to 2.500 EURO.  This household is highly likely to have a monthly net income 2.000 to 3.000 EURO.  This household is highly likely to have a monthly net income 2.000 to 3.000 EURO.  This household is highly likely to have a monthly net income 3.000 to 3.500 EURO.  This household is highly likely to have a monthly net income 3.000 to 4.500 EURO.  This household is highly likely to have a monthly net income 4.000 EURO.  This household is highly likely to have a monthly net income 4.000 to 4.500 EURO.  This household is highly likely to have a monthly net income 4.000 to 4.500 EURO.  This household is highly likely to have a monthly net income 4.000 to 4.500 EURO.  This household is highly likely to have a monthly net income and is in the middle 40% of the income distribution.  This household is highly likely to have a medium income and is in the higher third of the income distribution, but not in the higher third of the income distribution, but not in the higher third of the income distribution, but not in the higher third of the income distribution,	3.339.000 6.080.000 3.677.000 5.330.000 4.922.000 5.023.000 9.588.000 2.933.000 2.334.000 1.513.000 1.546.000 5.023.000
Demographics & Lifestage   Power   Income & Purchasing   Incom	income 1.500 to 2.000 EURO  05: Estimated monthly net income 2.000 to 2.500 EURO  06: Estimated monthly net income 2.500 to 3.500 EURO  07: Estimated monthly net income 3.500 to 3.500 EURO  08: Estimated monthly net income 3.500 to 4.000 EURO  09: Estimated monthly net income 4.000 to 4.500 EURO  10: Estimated monthly net income 4.500 to 5.000 EURO  11: Estimated monthly net income 4.500 to 5.000 EURO	This person is highly likely to live in a household with grownup children.  This household is highly likely to be affluent.  This household is highly likely to have a monthly net income 2.000 to 2.600 EURO.  This household is highly likely to have a monthly net income 2.000 to 3.600 EURO.  This household is highly likely to have a monthly net income 3.000 to 5.000 EURO.  This household is highly likely to have a monthly net income 3.000 to 5.000 EURO.  This household is highly likely to have a monthly net income and the single likely to have a monthly net income 1.500 to 2.000 EURO.  This household is highly likely to have a monthly net income 2.000 to 2.500 EURO.  This household is highly likely to have a monthly net income 2.000 to 3.000 EURO.  This household is highly likely to have a monthly net income 2.000 to 3.000 EURO.  This household is highly likely to have a monthly net income 3.000 to 3.500 EURO.  This household is highly likely to have a monthly net income 3.500 to 4.000 EURO.  This household is highly likely to have a monthly net income 4.500 to 4.500 EURO.  This household is highly likely to have a monthly net income 4.500 to 5.000 EURO.  This household is highly likely to have a monthly net income 4.500 to 5.000 EURO.  This household is highly likely to have a monthly net income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the income and is in the higher third of the	3.339.000 6.080.000 3.677.000 5.330.000 4.922.000 5.023.000 9.588.000 2.933.000 1.513.000 1.546.000 5.023.000 1.633.000

306	Demographics & Lifestage	Net Worth	02: Estimated Net Worth 50.000 to 100.000 EURO		This household is highly likely to have a net worth of 50.000 to 100.000 EURO.	3.752.000
307	Demographics & Lifestage	Net Worth	03: Estimated Net Worth 100.000 to 250.000 EURO		This household is highly likely to have a net worth of 100.000 to 250.000 EURO.	3.091.000
308	Demographics & Lifestage	Net Worth	04: Estimated Net Worth 250.000 EURO and more		This household is highly likely to have a net worth of 250.000 EURO and more.	2.041.000
309	Demographics & Lifestage	Personicx Segmentation	01: JSN - Young & career entry		This person most likely belongs to the PersonicXTM segment Young & Career Entry'. This group is in professional Training or at the beginning of their career. They invest a lot in their apprearance, free time and recreation. They are interested in music, films, sports, technics and PC. Based among others on age, family-type and income, PersonicXTM) is highly predictive for consumer behavior and lifestyle. Since 2013 It is integrated in the market study www.b4p.de.	1.071.000
310	Demographics & Lifestage	Personicx Segmentation	02: DSH - Midlife-single & well-situated		This person most likely belongs to the PersonicXTM segment 'Midlife Single & Well Situated'. This group shows a strong dedication towards their professional work. In their leisure time they undergo further education or enjoy their financial freedom with sportive cars, cultural events and action sports. Based among others on age, family-type and income, PersonicXTM) is highly predictive for consumer behavior and lifestyle. Since 2013 it is integrated in the market study www.b4p.de.	1.980.000
311	Demographics & Lifestage	Personicx Segmentation	03: JKN - Single parent & standard lifestyle		This person most likely belongs to the PersonicXTM segment 'Single Parent & Standard Lifestyle'. The lifestyle of this mainly female group is heavily influenced by their children's needs. They are interested in education and fashion and spend their lesisure time with board games and inexpensive sports. Based among others on age, family-type and income, Personicx(TM) is highly predictive for consumer behavior and lifestyle. Since 2013 it is integrated in the market study www.b4p.de.	2.545.000
312	Demographics & Lifestage	Personicx Segmentation	04: JKH - Young & in training		This person most likely belongs to the PersonicxTM segment Young & in Training. Being the youngest of all segments, this group is still in professional training and financially supported by their families. They are interested in fashion, sports, music and films, but also in economics, education and relationship matters. Based among others on age, family-type and income, Personic(TM) is highly predictive for consumer behavior and lifestyle. Since 2013 it is integrated in the market study www.b4p.de.	1.326.000
313	Demographics & Lifestage	Personicx Segmentation	05: JPM - Childless & active		This person most likely belongs to the PersonicXTM segment 'Childless & Active'. These mainly childless couples under 40 with middle incomes often live in city appartments they bought using estate financing. They enjoy a cosy lifestyle, but also love to go out. Based among others on age, family-type and income, PersonicXTM.) is highly predictive for consumer behavior and lifestyle. Since 2013 it is integrated in the market study www.b4p.de.	2.827.000
314	Demographics & Lifestage	Personicx Segmentation	06: MSN - Midlife single & standard lifestyle		This person most likely belongs to the PersonicXTM segment 'Midlife Single & Standard Lifestyle'. This group has a large percentage of male singles aged 30 to 45. They are rarely sportive, but interested in music, video, computers and online games. Based among others on age, family-type and income, PersonicXTM) is highly predictive for consumer behavior and lifestyle. Since 2013 it is integrated in the market study www.b4p.de.	2.013.000
315	Demographics & Lifestage	Personicx Segmentation	07: DKN - Family & standard lifestyle		This person most likely belongs to the PersonicXTM segment 'Family & Standard Ufestyle'. This group mainly consists of families in rural areas who own a house and drive middle class cars. Their activities are strongly family-orientated. They very often have pets. Based among others on age, family-type and income, Personicx(TM) is highly predictive for consumer behavior and lifestyle. Since 2013 it is integrated in the market study www.b4p.de.	3.505.000
316	Demographics & Lifestage	Personicx Segmentation	08: MFH - Midlife plus & top-situated		This person most likely belongs to the PersonicxTM segment 'Midlife Plus & Top Situated'. These couples or families aged 40 to 65 with high professional positions often have several new cars and live in their own house. They are strongly interested in financial products and costly leisure activities. Based among others on age, family-type and income, PersonicxTM) is highly predictive for consumer behavior and lifestyle. Since 2013 it is integrated in the market study www.b4p.de.	1.184.000
317	Demographics & Lifestage	Personicx Segmentation	09: DFM - Young family & middle class		This person most likely belongs to the PersonicXTM segment "Young Family & Middle class". This group is focused on the needs of their children who are mainly still young. They have building-savings contracts, loans and credits. Leisure time is spend with crafting, do-it-yourself projects and in registered societies. Based among others on age, family-type and income, Personicx[TM] is highly predictive for consumer behavior and lifestyle. Since 2013 it is integrated in the market study www.b4p.de.	1.864.000

318	Demographics & Lifestage	Personicx Segmentation	10: MKH - Adult family & established		This person most likely belongs to the PersonicXTM segment 'Adult Family' & Established'. Most of them are parents aged 40 to 65 with almost adult children and live in their own or a rental house. They spend their time with home decoration, gardening and handicraft. Based among others on age, family-type and income, PersonicIXTM is likely predictive for consumer behavior and lifestyle. Since 2013 it is integrated in the market study www.b4p.de.	3.068.000
319	Demographics & Lifestage	Personicx Segmentation	11: MPH - Midlife plus & Consumption		This person most likely belongs to the PersonicxTM segment 'Midlife Plus & Consumption'. These couples aged 40 to 60 are often civil-servants, self-employed or already retired. They often have private health insurance and are interested in cultural vacation, hiking, tennis and goff. Based among others on age, family-type and income, Personicx[TM] is highly predictive for consumer behavior and lifestyle. Since 2013 it is integrated in the market study www.b4p.de.	4.524.000
320	Demographics & Lifestage	Personicx Segmentation	12: ZON - Young seniors & standard lifestyle		This person most likely belongs to the PersonicXTM segment "Young Seniors & Standard Lifestyle". Many of these singles and couples aged 50 to 65 have already trited from work. They mainly spend their time doing indoor activities and participating in price competitions. Based among others on age, family-type and income, PersonicKTM) is highly predictive for consumer behavior and lifestyle. Since 2013 it is integrated in the market study www.b4p.de.	776.000
321	Demographics & Lifestage	Personicx Segmentation	13: SON - Sunset years & standard lifestyle		This person most likely belongs to the PersonicXTM segment 'Sunset Years & Standard Lifestyle'. These singles and couples aged 65 or more often are retired and live in rental appartments.  Handcrafting, reading and guessing games are favourite activities. Many donate to fund-raising projects for children or emergency relief. Based among others on age, family-type and income, PersonicXTM.) is highly predictive for consumer behavior and lifestyle. Since 2013 it is integrated in the market study www.b4p.de.	902.000
322	Demographics & Lifestage	Personicx Segmentation	14: SPH - Golden retirement & active		This person most likely belongs to the PersonicxTM segment 'Golden Retirement & Active'. These retired couples often have upscale cars, their own house and financial investments. They enjoy gardening and classical music and are interested in politics and cultural events. Based among others on age, family-type and income, Personicx(TM) is highly predictive for consumer behavior and lifestyle. Since 2013 it is integrated in the market study www.b4p.de.	1.158.000
323	Demographics & Lifestage	Position in household	01: Housewife/househusband (CPG relevant)		This person is highly likely to be running the household affairs such as cooking, washing, cleaning and controlling the shopping budget (FMCG/CPG).	13.933.000
324	Demographics & Lifestage	Position in household	02: Head of household		This person is highly likely to be the key decision maker of the household (usually the chief earner).	14.127.000
325	Demographics & Lifestage	Qualified professionals	01: Small office / home office		This household highly likely holds a small business (e.g. self employed).	2.433.000
326	Demographics & Lifestage	Qualified professionals	02: Manager		This person is highly likely to be a senior manager.	3.507.000
327	Demographics & Lifestage	Qualified professionals	03: Doctors		This person is highly likely to live in a household that	193.000
328	Demographics & Lifestage	Social status	01: Average to high social status (Group 3/5)		includes a doctor (med.).  This household is highly likely to have a medium social status and thus to be in the middle 50%. Social status is a combination of income, education and professional status.	15.195.000
329	Demographics & Lifestage	Social status	02: High social status (Group 4/5)		This household is highly likely to have a high social status and thus to be in the higher quarter, but not in the highest 10%. Social status is a combination of income, education and professional status.	3.900.000
330	Demographics & Lifestage	Social status	03: Very high social status (Group 5/5)		This household is highly likely to have a very high social status and thus to be in the highest 10%. Social status is a combination of income, education and professional status.	3.806.000
331	Finance	Financial Services	Banking	01: Online banking	This person is highly likely to do online banking or to be with a virtual bank.	7.661.000
332	Finance	Financial Services	Banking	02: Credit cards	This person is highly likely to have credit cards.	7.158.000
333	Finance	Financial Services	Banking	03: Loans	This person is highly likely to have a loan or to be interested in getting one.	5.756.000
334	Finance	Financial Services	Banking	04: Home Owner (House)	This person is highly likely to live in a house owned by them/their family.	7.420.000
335	Finance	Financial Services	Banking	05: Home Owner (Flat)	This person is highly likely to live in a flat owned by them/their family.	9.209.000
336	Finance	Financial Services	Banking	06: Mortgaging	This person is highly likely to be have a mortgage or to be interested in getting one.	8.721.000
	Finance	Financial Services	Banking	07: Investments	This person is highly likely to have investments and to be looking for new or better ways to invest money.	8.538.000
337	Tillance				This person is very likely to be an experienced investor and make investments based on substantial	4.096.000
337	Finance	Financial Services	Banking	08: Experienced Investor	financial resources.	
		Financial Services	Banking	08: Experienced Investor  09: Starting Investor	financial resources. This person is very likely to be young and gather first investment experiences based on medium financial	4.560.000
338	Finance				financial resources. This person is very likely to be young and gather first	4.560.000
338	Finance	Financial Services	Banking	09: Starting Investor	financial resources. This person is very likely to be young and gather first investment experiences based on medium financial resources. This person is very likely to have invested or plans to invest in shares, certificates or warrants. (10,1% of	

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343	Finance	Financial Services	Banking	13: Rather Defensive Investment Strategy	This person is very likely to use a rather defensive investment strategies like blue-chip stocks. (58% of all German households are in this category.)	6.135.000
344	Finance	Financial Services	Banking	14: Instalments	This person is highly likely using mail order services with instalments.	coming soon
345	Finance	Financial Services	Banking	15: Valuta purchase	This person is highly likely using mail order services with payment terms.	coming soon
346	Finance	Figure 1 Complete	Condit Detine	Ot. Conditionable and	This person is highly likely to live in a surrounding	9.614.000
340	Finance	Financial Services	Credit Rating	01: Creditworthiness - good	with good creditworthyness (class 3 of 5).	9.614.000
347	Finance	Financial Services	Credit Rating	02: Creditworthiness - very good	This person is highly likely to live in a surrounding with very good creditworthyness (class 2 of 5).	2.991.000
348	Finance	Financial Services	Credit Rating	03: Creditworthiness - excellent	This person is highly likely to live in a surrounding with excellent creditworthyness (class 1 of 5).	2.306.000
349	Finance	Financial Services	Economic Stability	01: Likely economic stability	This person is highly likely to live in a surrounding of high economic stability.	8.806.000
350	Finance	Insurance	01: Endowment insurance		This person is highly likely to have endowments or to be interested in getting them.	9.753.000
351	Finance	Insurance	02: Direct insurance		This person is highly likely to have direct insurances or to be interested in getting them.	7.931.000
352	Finance	Insurance	03: "Riesterrente"		This person is highly likely to have "Riesterrente" or to be interested in getting one.	6.010.000
353	Finance	Insurance	04: Private health insurance ("PKV")		This person is highly likely to have private health insurance ("PKV") or to be interested in getting one.	9.348.000
354	Finance	Insurance	05: Private supplementary health insurance		This person is highly likely to have private supplementary health insurance or to be interested in getting one.	10.130.000
355	Finance	Insurance	06: Statutory health insurance		This person is highly likely to have statutory health insurance or to be interested in getting one.	8.003.000
356	Finance	Insurance	07: Legal Expenses Insurance		This person is highly likely to have a legal expenses insurance or to be interested in getting one.	9.388.000
357	Geographic	Town bracket	01: Less than 5,000 inhabitants		This person lives in a town with less than 5,000 inhabitants	2.929.000
358	Geographic	Town bracket	02: 5,000 to 10,000 inhabitants		This person lives in a town with 5,000 to 10,000 inhabitants	2.452.000
359	Geographic	Town bracket	03: 10,000 to 20,000 inhabitants		This person lives in a town with 10,000 to 20,000 inhabitants	3.406.000
360	Geographic	Town bracket	04: 20,000 to 50,000 inhabitants		This person lives in a town with 20,000 to 50,000 inhabitants	4.809.000
361	Geographic	Town bracket	05: 50,000 to 100,000 inhabitants		This person lives in a town with 50,000 to 100,000 inhabitants	2.736.000
362	Geographic	Town bracket	06: 100,000 to 200,000 inhabitants		This person lives in a town with 100,000 to 200,000 inhabitants	2.081.000
363	Geographic	Town bracket	07: 200,000 to 500,000 inhabitants		This person lives in a town with 200,000 to 500,000 inhabitants	2.959.000
364	Geographic	Town bracket	08: More than 500,000 inhabitants		This person lives in a town with more than 500,000	6.892.000
365	Habitation/Real estate	Apartment/House	Age of Building	01: Age of building - 1-7	The building this person lives in is most likely 1 to 7	892.000
366	Habitation/Real estate	details Apartment/House	Age of Building	02: Age of building - 8-9	years old. The building this person lives in is most likely 8 to 9	2.259.000
367	Habitation/Real estate	details Apartment/House	Age of Building	03: Age of building - 10+	years old.  The building this person lives in is most likely at least	5.036.000
368	Habitation/Real estate	Apartment/House	Age of Building	04: Year of construction 1900 and	10 years old.  The building this person lives in was most likley built	1.203.000
369	Habitation/Real estate	details Apartment/House	Age of Building	older 06: Year of construction 1900 to 1930	before 1901 The building this person lives in was most likey built	1.273.000
370	Habitation/Real estate	details Apartment/House	Age of Building	07: Year of construction 1931 to 1945	between1900 and 1930 The building this person lives in was most likey built	3.424.000
371		details Apartment/House			between1931 and 1945 The building this person lives in was most likey built	2.841.000
_	Habitation/Real estate	details Apartment/House	Age of Building	08: Year of construction 1946 to 1965	between1946 and 1965 The building this person lives in was most likey built	1.901.000
372	Habitation/Real estate		Age of Building	09: Year of construction 1966 to 1975	between1966 and 1975	1.901.000
373		details			The building this person lives in was most likey built	
	Habitation/Real estate	details Apartment/House details	Age of Building	10: Year of construction 1976 to 1985	The building this person lives in was most likey built between1976 and 1985  The building this person lives in was most likey built.	1.496.000
374	Habitation/Real estate Habitation/Real estate	details Apartment/House details Apartment/House details	Age of Building Age of Building	10: Year of construction 1976 to 1985 11: Year of construction 1986 to 1995	between1976 and 1985 The building this person lives in was most likey built between1986 and 1995	1.840.000
374 375		details Apartment/House details Apartment/House details Apartment/House details Apartment/House			between1976 and 1985 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between1996 and 2000	
_	Habitation/Real estate	details Apartment/House details Apartment/House details Apartment/House details Apartment/House details Apartment/House details	Age of Building	11: Year of construction 1986 to 1995	between1976 and 1985.  The building this person lives in was most likey built between1986 and 1995.  The building this person lives in was most likey built between1996 and 2000.  The building this person lives in was most likely built between 2001 and 2006.	1.840.000
375	Habitation/Real estate Habitation/Real estate	details Apartment/House	Age of Building Age of Building	11: Year of construction 1986 to 1995 12: Year of construction 1996 to 2000	between1976 and 1985 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between1996 and 2000 The building this person lives in was most likely built between 2001 and 2006 The building this person lives in was most likely built between 2007 and 2015	1.840.000
375 376	Habitation/Real estate Habitation/Real estate Habitation/Real estate	details Apartment/House details	Age of Building Age of Building Age of Building	11: Year of construction 1986 to 1995 12: Year of construction 1996 to 2000 13: Year of construction 2001 to 2006	between1976 and 1985 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between1986 and 1900 The building this person lives in was most likely built between 2001 and 2000 The building this person lives in was most likely built between 2001 and 2006 The building this person lives in was most likely built between 2007 and 2015 This person is highly likely to live in a first time use home.	1.840.000 1.313.000 1.033.000
375 376 377	Habitation/Real estate Habitation/Real estate Habitation/Real estate Habitation/Real estate	details Apartment/House details	Age of Building Age of Building Age of Building Age of Building	11: Year of construction 1986 to 1995 12: Year of construction 1996 to 2000 13: Year of construction 2001 to 2006 14: Year of construction 2007 to 2015	between1976 and 1985 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likely built between2001 and 2006 The building this person lives in was most likely built between 2001 and 2006 The building this person lives in was most likely built between 2001 and 2015 This person is highly likely to live in a first time use home. This person is highly likely to live in a renovated home.	1.840.000 1.313.000 1.033.000 815.000
375 376 377 378	Habitation/Real estate Habitation/Real estate Habitation/Real estate Habitation/Real estate Habitation/Real estate	details Apartment/House details	Age of Building Age of Building Age of Building Age of Building Condition	11: Year of construction 1986 to 1995 12: Year of construction 1996 to 2000 13: Year of construction 2001 to 2006 14: Year of construction 2007 to 2015 01: Condition of house: first time use 02: Condition of house: renovated 03: Condition of house: standard	between1976 and 1985 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likely built between 2001 and 2006 The building this person lives in was most likely built between 2007 and 2015 This person is highly likely to live in a first time use home. This person is highly likely to live in a renovated home. This person is highly likely to live in a home which is in a standard condition.	1.840.000 1.313.000 1.033.000 815.000 1.424.000
375 376 377 378 379	Habitation/Real estate Habitation/Real estate Habitation/Real estate Habitation/Real estate Habitation/Real estate Habitation/Real estate	details Apartment/House	Age of Building Age of Building Age of Building Age of Building Condition Condition	11: Year of construction 1986 to 1995 12: Year of construction 1996 to 2000 13: Year of construction 2001 to 2006 14: Year of construction 2007 to 2015 01: Condition of house: first time use 02: Condition of house: renovated	between1976 and 1985 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between1986 and 2000 The building this person lives in was most likely built between 2001 and 2006 The building this person lives in was most likely built between 2007 and 2015 This person is highly likely to live in a first time use home. This person is highly likely to live in a home which is in a standard condition. This person is highly likely to live in a home which is in a standard condition.	1.840.000 1.313.000 1.033.000 815.000 1.424.000
375 376 377 378 379 380	Habitation/Real estate	details Apartment/House	Age of Building Age of Building Age of Building Age of Building Condition Condition	11: Year of construction 1986 to 1995 12: Year of construction 1996 to 2000 13: Year of construction 2001 to 2006 14: Year of construction 2007 to 2015 01: Condition of house: first time use 02: Condition of house: renovated 03: Condition of house: standard 04: Condition of house: potential for	between1976 and 1985 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between2001 and 2000 The building this person lives in was most likely built between 2001 and 2006 The building this person lives in was most likely built between 2007 and 2015 This person is highly likely to live in a first time use home. This person is highly likely to live in a home which is in a standard condition.	1.840.000 1.313.000 1.033.000 815.000 1.424.000 1.170.000 2.065.000
375 376 377 378 379 380 381	Habitation/Real estate	details Apartment/House	Age of Building Condition Condition Condition Condition	11: Year of construction 1986 to 1995 12: Year of construction 1996 to 2000 13: Year of construction 2001 to 2006 14: Year of construction 2007 to 2015 01: Condition of house: first time use 02: Condition of house: renovated 03: Condition of house: standard 04: Condition of house: potential for renovation	between1976 and 1985 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likely built between 2001 and 2006 The building this person lives in was most likely built between 2007 and 2015 This person is highly likely to live in a first time use home. This person is highly likely to live in a renovated home. This person is highly likely to live in a home which is in a standard condition. This person is highly likely to live in a home which has potential for renovation. The building this person lives in ist most likely supplied with gas.	1.840.000 1.313.000 1.033.000 815.000 1.424.000 1.170.000 2.065.000 708.000
375 376 377 378 379 380 381	Habitation/Real estate	details Apartment/House	Age of Building Condition Condition Condition Condition Connection to gas network	11: Year of construction 1986 to 1995 12: Year of construction 1996 to 2000 13: Year of construction 2001 to 2006 14: Year of construction 2007 to 2015 01: Condition of house: first time use 02: Condition of house: renovated 03: Condition of house: standard 04: Condition of house: potential for renovation 01: Connected to gas network 02: Probably connected to gas	between1976 and 1985 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between1986 and 2000 The building this person lives in was most likely built between 2001 and 2006 The building this person lives in was most likely built between 2001 and 2006 The building this person lives in was most likely built between 2007 and 2015 This person is highly likely to live in a first time use home. This person is highly likely to live in a renovated home. This person is highly likely to live in a home which is in a standard condition. This person is highly likely to live in a home which has potential for renovation. The building this person lives in ist most likely supplied with gas. The building this person lives in ist moderately likely supplied with gas.	1.840.000 1.313.000 1.033.000 815.000 1.424.000 1.170.000 2.065.000 708.000
375 376 377 378 379 380 381 382	Habitation/Real estate	details Apartment/House	Age of Building Age of Building Age of Building Age of Building Condition Condition Condition Condition Condition Connection to gas network Connection to gas network	11: Year of construction 1986 to 1995 12: Year of construction 1996 to 2000 13: Year of construction 2001 to 2006 14: Year of construction 2007 to 2015 01: Condition of house: first time use 02: Condition of house: renovated 03: Condition of house: standard 04: Condition of house: potential for renovation 01: Connected to gas network 02: Probably connected to gas network	between1976 and 1985 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between2001 and 2000 The building this person lives in was most likely built between 2001 and 2006 The building this person lives in was most likely built between 2007 and 2015 This person is highly likely to live in a first time use home. This person is highly likely to live in a renovated home. This person is highly likely to live in a home which is in a standard condition. This person lishighly likely to live in a home which has potential for renovation. The building this person lives in ist most likely supplied with gas. The building this person lives in ist moderately likely supplied with gas. The building this person lives in ist most likely not supplied with gas.	1.840.000 1.313.000 1.033.000 815.000 1.424.000 1.170.000 2.065.000 708.000 7.599.000
375 376 377 378 379 380 381 382 383 384	Habitation/Real estate	details Apartment/House	Age of Building Condition Condition Condition Condition Connection to gas network Connection to gas network	11: Year of construction 1986 to 1995 12: Year of construction 1996 to 2000 13: Year of construction 2001 to 2006 14: Year of construction 2007 to 2015 01: Condition of house: first time use 02: Condition of house: renovated 03: Condition of house: standard 04: Condition of house: potential for renovation 01: Connected to gas network 02: Probably connected to gas network 03: Not connected to gas network	between1976 and 1985. The building this person lives in was most likey built between1986 and 1995. The building this person lives in was most likey built between1986 and 1995. The building this person lives in was most likely built between2007 and 2000. The building this person lives in was most likely built between 2001 and 2006. The building this person lives in was most likely built between 2007 and 2015. This person is highly likely to live in a first time use home. This person is highly likely to live in a renovated home. This person is highly likely to live in a home which is in a standard condition. This person is highly likely to live in a home which has potential for renovation. The building this person lives in ist most likely supplied with gas. The building this person lives in ist most likely supplied with gas. The building this person lives in ist most likely supplied with gas. The building this person lives in ist most likely supplied with gas. The building this person lives in ist most likely not supplied with gas.	1.840.000 1.313.000 1.033.000 815.000 1.424.000 1.170.000 2.065.000 708.000 7.599.000 4.816.000
375 376 377 378 379 380 381 382 383 384	Habitation/Real estate	details Apartment/House	Age of Building Condition Condition Condition Condition Condition Connection to gas network Connection to gas network Connection to gas network	11: Year of construction 1986 to 1995 12: Year of construction 1996 to 2000 13: Year of construction 2001 to 2006 14: Year of construction 2007 to 2015 01: Condition of house: first time use 02: Condition of house: renovated 03: Condition of house: standard 04: Condition of house: potential for renovation 01: Connected to gas network 02: Probably connected to gas network 03: Not connected to gas network 01: DSL available	between1976 and 1985 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between2001 and 2006 The building this person lives in was most likely built between 2001 and 2006 The building this person lives in was most likely built between 2007 and 2015 This person is highly likely to live in a first time use home. This person is highly likely to live in a renovated home. This person is highly likely to live in a home which is in a standard condition. This person is highly likely to live in a home which has potential for renovation. The building this person lives in ist most likely supplied with gas. The building this person lives in ist moderately likely supplied with gas. The building this person lives in ist most likely not supplied with gas. The building this person lives in ist most likely not supplied with gas. The building this person lives in ist most likely not connected wit DSL. The building this person lives in ist most likely not connected wit DSL.	1.840.000 1.313.000 1.033.000 815.000 1.424.000 1.170.000 2.065.000 708.000 7.599.000 15.957.000 4.816.000 923.000
375 376 377 378 379 380 381 382 383 384 385	Habitation/Real estate	details Apartment/House	Age of Building Condition Condition Condition Condition Connection to gas network Connection to gas network Connection to gas network Connection to gas network Consection to gas network Consection to gas network Consection to gas network Consection to gas network DSL-availability	11: Year of construction 1986 to 1995 12: Year of construction 1996 to 2000 13: Year of construction 2001 to 2006 14: Year of construction 2007 to 2015 01: Condition of house: first time use 02: Condition of house: renovated 03: Condition of house: standard 04: Condition of house: potential for renovation 01: Connected to gas network 02: Probably connected to gas network 03: Not connected to gas network 01: DSL available	between1976 and 1985 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likely built between 2007 and 2005 The building this person lives in was most likely built between 2007 and 2015 This person is highly likely to live in a first time use home. This person is highly likely to live in a renovated home. This person is highly likely to live in a home which is in a standard condition. This person is highly likely to live in a home which has potential for renovation. The building this person lives in ist most likely supplied with gas. The building this person lives in ist most likely not supplied with gas. The building this person lives in ist most likely not supplied with gas. The building this person lives in ist most likely not supplied with gas. The building this person lives in ist most likely connected wit DSL. This person is highly likely to live in a place with a land area below average.	1.840.000 1.313.000 815.000 1.424.000 1.170.000 2.065.000 708.000 7.599.000 4.816.000 923.000 5.026.000
375 376 377 378 379 380 381 382 383 384 385 386	Habitation/Real estate	details Apartment/House	Age of Building Condition Condition Condition Condition Connection to gas network Connection to gas network Connection to gas network DSL-availability DSL-availability Estate area	11: Year of construction 1986 to 1995 12: Year of construction 1996 to 2000 13: Year of construction 2001 to 2006 14: Year of construction 2007 to 2015 01: Condition of house: first time use 02: Condition of house: renovated 03: Condition of house: standard 04: Condition of house: standard 04: Condition of house: potential for renovation 01: Connected to gas network 02: Probably connected to gas network 03: Not connected to gas network 01: DSL available 02: DSL not available 01: Small estate area	between1976 and 1985 The building this person lives in was most likey built between1986 and 1995 The building this person lives in was most likey built between1986 and 2000 The building this person lives in was most likely built between2007 and 2005 The building this person lives in was most likely built between 2007 and 2015 This person is highly likely to live in a first time use home. This person is highly likely to live in a first time use home. This person is highly likely to live in a home which is in a standard condition. This person is highly likely to live in a home which has potential for renovation. The building this person lives in ist most likely supplied with gas. The building this person lives in ist most likely not supplied with gas. The building this person lives in ist most likely not supplied with gas. The building this person lives in ist most likely not supplied with gas. The building this person lives in ist most likely not connected wit DSL. The building this person lives in ist most likely connected wit DSL. This person is highly likely to live in a place with a land area below average. This person is highly likely to live in a place with a land area about average.	1.840.000 1.313.000 1.033.000 815.000 1.424.000 1.170.000 2.065.000 708.000 7.599.000 15.957.000 4.816.000 923.000 5.026.000 9.989.000
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395	Habitation/Real estate	Apartment/House details	Interior furnishing	02: Interior furnishing : simple	This person's home most likely has simple interior furnishing.	306.000
396	Habitation/Real estate	Apartment/House details	Net dwelling area	01: Small net dwelling size in sqm	This person is highly likely to live in a place with a net dwelling area below average.	10.292.000
397	Habitation/Real estate	Apartment/House details	Net dwelling area	02: Medium net dwelling size in sqm	This person is highly likely to live in a place with a net dwelling area about average.	10.612.000
398	Habitation/Real estate	Apartment/House details	Net dwelling area	03: Large net dwelling size in sqm	This person is highly likely to live in a place with a net dwelling area above average.	7.512.000
399	Habitation/Real estate	Apartment/House details	Photovoltaics/Solar energy	01: Has Photovoltaics	This person is highly likely to live in a building with a photo-voltaic system for solar energy generation.	3.992.000
400	Habitation/Real estate	Apartment/House details	Photovoltaics/Solar energy	02: Potential for new photovoltaics	This person is highly likely to be interested in a photo-voltaic system for solar energy generation.	3.480.000
401	Habitation/Real estate	Apartment/House details	Real estate price	01: Purchase price: true bargain price	This person is highly likely to live in a home with a true bargain real estate price.	1.117.000
402	Habitation/Real estate	Apartment/House details	Real estate price	02: Purchase price: mid to bargain price	This person is highly likely to live in a home with a real estate value bordering on bargain prices.	2.224.000
403	Habitation/Real estate	Apartment/House details	Real estate price	03: Purchase price: average	This person is highly likely to live in a home with an average real estate value.	4.225.000
404	Habitation/Real estate	Apartment/House details	Real estate price	04: Purchase price: mid to high	This person is highly likely to live in a home with a mid to high real estate value.	1.999.000
405	Habitation/Real estate	Apartment/House details	Real estate price	05: Purchase price: high	This person is highly likely to live in a home with a rather high low real estate value.	1.045.000
406	Habitation/Real estate	Apartment/House details	Rented	01: Low rent (per sqm)	This person is highly likely to live in a place with a rent per square meters below average.	8.964.000
407	Habitation/Real estate	Apartment/House details	Rented	02: Medium rent (per sqm)	This person is highly likely to live in a place with a rent per square meter about average.	13.187.000
408	Habitation/Real estate	Apartment/House details	Rented	03: High rent (per sqm)	This person is highly likely to live in a place with a rent per square meter above average.	6.169.000
409	Habitation/Real estate	Apartment/House details	Rented or owned	01: Rented	This person is highly likely to be a home renter.	10.877.000
410	Habitation/Real estate	Apartment/House details	Rented or owned	02: Owned	This person is highly likely to be a home owner.	9.942.000
411	Habitation/Real estate	Bulge Areas	01: Bulge Area ("Speckguertel")		This person is highly likely to live in the high income Bulge Area ("Speckguertel") of a central city.	1.651.000
412	Habitation/Real estate	City Type	01: Upper Centers in Agglomeration Regions		This person is highly likely to live in an Upper Center of an Agglomeration Region (e.g. Berlin, Hamburg, Muenchen, etc.).	10.040.000
413	Habitation/Real estate	City Type	02: Middle Centers in Agglomeration Regions		This person is highly likely to live in a Middle Center of an Agglomeration Region (e.g. Speyer, Pinneberg, Starnberg, etc.).	3.050.000
414	Habitation/Real estate	City Type	03: Suburban Regions in Agglomeration Regions		This person is highly likely to live in a Suburban Region of an Agglomeration Region (e.g. Alfter, Ditzingen, Bruecken i.d. Pfalz, etc.).	2.898.000
415	Habitation/Real estate	City Type	04: Upper Centers in Urban Regions		This person is highly likely to live in an Upper Center of an Urban Region (e.g. Augsburg, Erfurt, Goettingen, etc.).	2.724.000
416	Habitation/Real estate	City Type	05: Middle Centers in Urban Regions		This person is highly likely to live in a Middle Center of an Urban Region (e.g. Duelmen, Worms, Jever, etc.).	1.983.000
417	Habitation/Real estate	City Type	06: Suburban Regions in Urban Regions		This person is highly likely to live in a Suburban Region of an Urban Region (e.g. Losheim am See, Lorch, Neuburg a. Inn, etc.).	2.602.000
418	Habitation/Real estate	City Type	07: Upper and Middle Centers in Rural Regions		This person is highly likely to live in an Upper or Middle Center of a Rural Region (e.g. Schwerin, Ansbach, Wisman, Itzehoe, Bad Toelz, etc.).	2.227.000
419	Habitation/Real estate	City Type	09: Suburban Regions in Rural Regions		This person is highly likely to live in a Suburban Region of a Rural Region (e.g. Zehdenick, Fridingen an der Donau, Rohrbach, Muxerath, etc.).	2.950.000
420	Habitation/Real estate	Housing Type	01: Housing type - 1-2 family house		This person is highly likely to live in a street dominated by detached or duplex houses.	13.779.000
421	Habitation/Real estate	Housing Type	02: Housing type 3 - 5 family house		This person is highly likely to live in a street dominated by houses with three to five flats.	5.325.000
422	Habitation/Real estate	Housing Type	03: Housing type 6 - 19 family house		This person is highly likely to live in a street dominated by houses with six to nineteen flats.	6.768.000
423	Habitation/Real estate	Housing Type	04: Housing type 20+ family house		This person is highly likely to live in a street dominated by houses with twenty or more flats.	1.636.000
424	Habitation/Real estate	Housing Type	05: Special houses (e.g. business use)		This person is highly likely to live in a street dominated by special buildings (industry or business).	782.000
425	Habitation/Real estate	Street Type	01: Residential area with (almost) no business penetration		This person is highly likely to live in a street dominated by residential buildings.	18.058.000
426	Habitation/Real estate	Street Type	02: Residential area with some business penetration		This person is highly likely to live in a street dominated by residential buildings and shops.	4.854.000
427	Habitation/Real estate	Street Type	03: Residential area with medium business penetration		This person is highly likely to live in a street dominated by both residential buildings and business.	4.164.000
428	Habitation/Real estate	Street Type	04: Residential area with high business penetration		This person is highly likely to live in a street dominated by buildings with business use.	1.002.000
429	Habitation/Real estate	Street Type	05: Business area		This person is highly likely to live in a street extremely dominated by buildings with business use.	579.000
430	Seasonal Segments	Christmas	Affluent family Christmas shoppers		This very likely is an affluent family with children spending much money for a family Christmas.	4.925.000
431	Seasonal Segments	Christmas	Discount seekers		This person is likely to be incentivised by online discounts/promotions.	6.416.000
432	Seasonal Segments	Christmas	Empty nesters spending on technology goods		This person is likely to live as comfortable empty nester with high spend on technology goods.	677.000
433	Seasonal Segments	Christmas	Extravagant premium brand spenders		This person is likely to spend significantly above average, often on prestige and premium brands.	4.956.000
434	Seasonal Segments	Christmas	Gift buyers for children (aged 0-9)		This person is likely to buy toys and games for children aged 0-9 years as a Christmas gift.	2.924.000
435	Seasonal Segments	Christmas	Gift buyers for children (aged 10-17)		This person is likely to buy toys and games for children aged 10-17 years as a Christmas gift.	3.254.000
436	Seasonal Segments	Christmas	Tech savvy couples & families		This person is likely to live in a tech savvy financially	2.853.000
437	Sassanal Sagments	Christmas	Young affluent households		comfortable established couple or family.  This person is likely to live in a high spending	1.036.000
457	Seasonal Segments	CHIISTINGS	Young affluent households		technology hungry young affluent household.	1.036.000